

State of New Hampshire Department of Health and Human Services

REQUEST FOR PROPOSALS RFP-2018-DCYF-04-SHELT

FOR

Shelter Care Residential Services for Youth in New Hampshire

April 4, 2017



Table of Contents

1.		TRODUCTION	
	1.1.	Purpose and Overview	4
	1.2.	Request for Proposal Terminology	4
	1.3.	Contract Period	5
2.		ACKGROUND AND REQUIRED SERVICES	
	2.1.	New Hampshire DHHS, Division for Children, Youth and Families	5
3.		TATEMENT OF WORK	
	3.1.	Covered Populations and Services	6
	3.2.	Program Goals	6
	3.3.	Scope of Services	7
	3.4.	Additional Optional Services	. 18
	3.5.	Technical Responses	. 19
	3.6.	Compliance	. 20
4.	FII	NANCE	.23
		Financial Standards	
	4.2.	Anticipated Available Funding	. 23
	4.3.	Appropriate Use of Funds	. 23
		Financial Reporting Requirements	
		Budget	
5.		ROPOSAL EVALUATION	
		Technical Proposal	
		Cost Proposal	
6.		ROPOSAL PROCESS	
		Contact Information – Sole Point of Contact	
		Procurement Timetable	
		Letter of Intent	
		Bidders' Questions and Answers	
		RFP Amendment	
		Proposal Submission	
		Compliance	
		Non-Collusion	
		Collaborative Proposals	
		. Validity of Proposals	
		Property of Department	. 27
		Proposal Withdrawal	
		Public Disclosure	
		Non-Commitment	
		. Liability	
		Request for Additional Information or Materials	
		Oral Presentations and Discussions	
		Contract Negotiations and Unsuccessful Bidder Notice	
		Scope of Award and Contract Award Notice	
		.Site Visits	
		Protest of Intended Award	
	6.22	. Contingency	. 30



New Hampshire Department of Health and Human Services Shelter Care Residential Services for Youths in New Hampshire RFP-2018-DCYF-04-Shelt

7.	Р	ROPOSAL OUTLINE AND REQUIREMENTS	30
	7.1.	Presentation and Identification	30
		Outline and Detail	
8.	N	MANDATORY BUSINESS SPECIFICATIONS	34
	8.1.	Contract Terms, Conditions and Penalties, Forms	34
9.	Α	DDITIONAL INFORMATION	34
	9.1.	Appendix A – Exceptions to Terms and Conditions	34
	9.2.	Appendix B – Contract Minimum Requirements	34
	9.3.	Appendix C – Budget	35
		Appendix D – CLAS Requirements	
	9.5.	Appendix E – Personnel Sheet	35
		• •	



1. INTRODUCTION

1.1. Purpose and Overview

This Request for Proposals is published to solicit proposals for the provision of Shelter Care Residential Services for Youth in New Hampshire. Shelter Care services are provided at the intensive care level but are intended for use not to exceed 60 days. Admission to shelter care facilities is open to both a delinquent child and a child in need of services (CHINS).

Shelter care must comply with RSA 170-G:4 http://www.gencourt.state.nh.us/rsa/html/XII/170-G/170-G-mrg.htm and New Hampshire Administrative Rule He-C 6350 http://www.gencourt.state.nh.us/rules/state_agencies/he-c6300.html and He-C 6420 .

The Department is seeking vendors to provide the services listed below

- Provide quality staff-secure residential services for youth, on a short-term basis, and in accordance with applicable state and federal rules, certifications, and licensure requirements.
- Receive youth into care with a user-friendly admission process that responds immediately to the needs of the Department's referring staff and ensures that critical information pertaining to each youth is obtained as quickly as possible.
- Ensure that youth experience stability during their stay, by providing treatment and services that emphasize structure, ensures safety, close supervision and containment.
- Improve youth' behavior by providing an effective behavioral management system based on individual needs.
- Support the long-term well-being of each youth, by assisting the Department with the development of permanency or appropriate discharge planning, as associated with each youth's stay.
- Ensure each youth's ability to maintain a connection to their family or caretaker, as authorized by Department staff, by facilitating contact between youth and family and introducing concepts that promote healthy relationships.

1.2. Request for Proposal Terminology

DCYF – Division for Children, Youth and Families

DHHS - Department of Health and Human Services

CPSW – Child Protective Social Worker

JPPO – Juvenile Probation & Parole Officer



RFP – Request for Proposals. A Request for Proposals means an invitation to submit a proposal to provide specified goods or services, where the particulars of the goods or services and the price are proposed by the vendor and, for proposals meeting or exceeding specifications, selection is according to identified criteria as provided by RSA 21-I:22-a and RSA 21-I:22-b.

1.3. Contract Period

The Contract resulting from this RFP will be effective July 1, 2017, or upon Governor & Executive Council approval, whichever is later through June 30, 2019.

The Department may extend contracted services for up to four (4) additional years, contingent upon satisfactory vendor performance, continued funding and Governor and Executive Council approval.

Contract Funding Amount.

The maximum contract amount may not exceed \$1,900,000 per year. Funding for contracted services is contingent upon available funds and Governor and Executive Council approval.

2. BACKGROUND AND REQUIRED SERVICES

2.1. New Hampshire DHHS, Division for Children, Youth and Families

Shelter Care is intended to provide quality short-term treatment in a residential setting as an essential part of the Divisions' Juvenile Justice Array of services. Shelter care may be utilized as a detention alternative option and therefore supports youth who will receive community based services rather than structurally secure services. Shelter Care has been provided at various locations around the state with a maximum of 45 beds historically. Over the last two years a male and female shelter care program has operated at one location with 15 beds. It is imperative that the program be able to manage the fast paced admission process as well as accept and treat youth who may not be known to the Division before that placement day.



3. STATEMENT OF WORK

3.1. Covered Populations and Services

- 3.1.1. The Shelter Care Program shall be limited to servicing New Hampshire youth, aged 11 to 18 years, with a New Hampshire DCYF referral, or are a Child in Need of Service (CHINS) or are delinquent and that have a valid court order for the service.
- 3.1.2. The youths served may have special academic needs, since many have been identified as educationally disabled.
- 3.1.3. The program is not designed or expected to service the following populations:
 - 3.1.3.1. Youth who are actively suicidal to the extent that the youth's capacity to participate in the program is impaired and that their safety within the program may be compromised. This determination will be made by a qualified mental health professional, or a staff member of a mental health facility;
 - 3.1.3.2. Youth who are intoxicated or under the influence of illegal or non-prescription drugs, or suffering from misuse of a prescribed drug such that a potential medical emergency exists;
 - 3.1.3.3. Youth who are diagnosed as actively psychotic or suffering from emotional disorders or chronic mental illness such that the youth's capacity to participate in the program is impaired;
 - 3.1.3.4. Youth who are physically assaultive to a degree which would endanger the safety of program youth or staff; or
 - 3.1.3.5. Youth who have been previously convicted or currently charged with the crime of arson (RSA 634:1), or have a history of fire setting such that the safety of the youth and staff may be immediately endangered.

3.2. Program Goals

- 3.2.1. The goal of the shelter care program is to provide short-term, staff-secure residential treatment services for youth in accordance with applicable state and federal rules, certifications, and licensure requirements.
- 3.2.2. To receive youth into care with a user-friendly admission process that responds immediately to the needs of DCYF referring staff and ensures that critical information pertaining to each youth is obtained as quickly as possible.
- 3.2.3. To ensure that youth experience, stability and safety by providing services that emphasizes structure in daily routines, safety, close supervision and containment in the residential setting.
- 3.2.4. To improve the youth's behavior by providing an effective behavioral management system based on their individual needs.
- 3.2.5. To support the long-term well-being of each youth, by assisting the Division with the development of a discharge plan that is appropriate to meet the therapeutic and permanency needs of the youth.



3.2.6. To ensure each youth is provided with the ability to maintain a connection to their family or caretaker, as authorized by DCYF staff, by facilitating contact between youth, family and connections and introduce concepts that promote healthy relationships.

3.3. Scope of Services

The following services are **Core Shelter Care Services**. The maximum contract amount may not exceed \$1,300,000 per year. Funding for contracted services is contingent upon available funds and Governor and Executive Council approval

- 3.3.1. The Contractor shall operate the shelter care facility program 24 hours a day, 365 days per year.
- 3.3.2. The Contractor shall provide a program which shall be staff-secure (He-C 6350.02(ao)), providing a highly structured program that is able to contain the youth in the residential setting using residential staff to ensure safety. The milieu shall be therapeutic, promote responsibility, personal growth and positive behavioral changes in the youth's conduct consistent with the short term services listed below.
- 3.3.3. The Contractor shall meet all of the requirements of a Shelter Care Facility, as defined in He-C6350 "Certification for Payment Standards for Residential Treatment Programs." The program design will target a short term model of service delivery that provides rehabilitative services that meet the requirements identified in He-6420 "Medicaid Covered Services." In addition to these requirements, the Contractor shall be required to conduct a psychosocial assessment, develop a treatment plan within 10 business days of the youth's admission to the program, and conduct additional assessments that may be included in the youth's court order.
- 3.3.4. The short-term services in the program shall address the following behaviors and issues which shall include but not limited to:
 - 3.3.4.1. Trauma reactivity and behaviors
 - 3.3.4.2. Chronic running away;
 - 3.3.4.3. Substance use disorder;
 - 3.3.4.4. Physical aggression and acting out;
 - 3.3.4.5. Engagement in sexual acting out;
 - 3.3.4.6. Suicidal ideation and gesturing
 - 3.3.4.7. Conflictual family and caretaker relationships;
 - 3.3.4.8. Demonstration of anti-social behavior;
 - 3.3.4.9. Educational issues;
 - 3.3.4.10. Mental Health Diagnoses, and;
 - 3.3.4.11. Oppositional Defiant and Conduct disordered behaviors.
- 3.3.5. The Contractor shall provide a minimum of 15 beds available for male and female youth.



- 3.3.6. The Contractor shall provide less than a thirty (30) minute response to referrals made by DCYF and the program shall be available to the Department 24 hours per day 7 days per week for 365 days per year.
- 3.3.7. The Contractor shall comply and demonstrate continued compliance with the U.S. Department of Justice, the Prison Rape Elimination Act (PREA) of 2003 and shall designate a PREA administrator for the program.
- 3.3.8. The Contractor shall comply with the Reasonable and Prudent Parent Standard consistent with federal standard in SSA 475(10)(A) and shall identify a prudent parent at their program. A Reasonable and Prudent Parent Standard is characterized by careful and sensible parental decisions made by a caregiver for a youth in foster care (placement), which maintains the health, safety, and best interests of the youth while encouraging the emotional and developmental growth of the youth through participation in extracurricular, enrichment, cultural, and social activities.

CLINICAL

- 3.3.9. The Contractor shall provide group and individual counseling that is driven by each youth's treatment plan. Substance misuse counseling and/or education must be provided for each youth, as appropriate. The program will employ, at a minimum, ½ day per week consultation services from a clinician and/or a prescribing practitioner licensed with the NH Board of Mental Health Practice or NH Board of Psychology which shall include:
 - a. Diagnostic Evaluation performed by a staff member who meets the qualifications identified in He-C 6344, which shall include but not limited to:
 - i. Diagnostic Evaluation performed by a staff member who meets the qualification identified in He-C 6344;
 - ii. Dual diagnosis of Mental Health and Substance Abuse Evaluation; and
 - b. There shall be a maximum of 30 evaluations conducted within the fiscal year.
- 3.3.10. The Vendor shall complete evaluations based on the following guidelines:
 - a. Evaluations shall only be conducted on adjudicated youth, identified by DCYF's referring staff as in need of this service.
 - b. Evaluations shall be completed within a 21 to 30 calendar day time-frame unless an alternative time frame beyond 30 days is established by the court or the DCYF referring staff. The time frame for completing evaluations begins on the day of admission.
 - c. Evaluations are complete when the written document has been delivered by electronic transmission or U.S. mail to DCYF's referring staff.

FAMILY COMPONENT

- 3.3.11. The Contractor shall incorporate a family-centered focus that is reflected in the program's milieu. The facility shall have a family component that emphasizes on-site services. The primary focus will be that the program's philosophy endorses a family-centered model. It is expected that the program shall, at a minimum, provide the following services to families:
 - 3.3.11.1. Supportive system of verbal and written communication with families:
 - 3.3.11.2. Flexible visiting hours;

New Hampshire Department of Health and Human Services Shelter Care Residential Services for Youths in New Hampshire RFP-2018-DCYF-04-Shelt



- 3.3.11.3. Supervised visitation that accommodates the family's schedule;
- 3.3.11.4. Supportive services that promote family reunification when identified by the DCYF referring staff;
- 3.3.11.5. Services and activities that promote family involvement at the residential setting from intake to discharge;
- 3.3.11.6. Parental education and family counseling;
- 3.3.11.7. Facilitate and supervise telephone communication between youth and family members; and
- 3.3.11.8. Be available by telephone to respond to family members' routine inquiries on nights, weekends, and during youth's home visits.

MEDICAL

- 3.3.12. The Contractor shall provide secure the services registered nurse, for a minimum of 2 hours daily onsite, unless an alternative medical staffing plan is approved by the Department.
- 3.3.13. The Contractor shall provide an alternative medical staffing plan is approved by DCYF.
- 3.3.14. The Contractor shall include nursing coverage in order to assist staff in the administration and monitoring of medication.
- 3.3.15. The Contractor shall provide access to a medical provider(s) who will conduct health care assessments for all new admissions, acute care and oversee the administration of medications. The Contractor shall also establish safeguards through staff training on medication administration, monitoring and storage.
- 3.3.16. The Contractor shall conduct a health assessment by a registered nurse within 24 hours of admission.
- 3.3.17. The Contractor shall provide medical examinations for youth in accordance with NH Medicaid Program Rule He-W 546 (EPSDT). Youth shall receive this service within 30 days, if not completed in the year prior to admission.
 - 3.3.17.1. The Contractor shall retain documentation of a comprehensive physical exam has been completed within the year if this services is not completed.
 - 3.3.17.2. The Contractor shall ensure the youth be seen by a physician assistant or advanced practice registered nurse if the health assessment referenced in 3.3.18 present any concerns warranting further examination.
 - 3.3.17.3. The Contractor shall provide copies of the physical examination report to the DCYF referral source at discharge in accordance with HIPAA and all required releases.
- 3.3.18. The Contractor shall also have to comply with all of the other health care requirements in He-C 6350, He-C 4001, and He-C 6420.
- 3.3.19. The Contractor shall have reasonable access to the services of licensed health practitioners and dentists, including emergency services.



3.3.20. The Contractor will not bear the cost of medical services authorized by DCYF and provided outside the facility, except for sub-contracted assessments, if any.

RECREATION

3.3.21. The recreational component shall be part of the daily schedule including a variety of highly structured and supervised activities. This shall include gender specific and age appropriate activities. Since containment and supervision of youth is integral to the program, it is expected that the shelter will establish a number of on-site recreational, athletic and leisure activities. Activities in the community shall only be conducted when it is determined that youth will be provided with high levels of supervision and support.

EDUCATION

- 3.3.22. The Contractor shall provide an educational component which shall provide academic programming for each youth that meet the standards set by the New Hampshire Department of Education (DOE) for education services, specifically RSA 186:11, XXIX and Ed 1100, RSA 21-N:9, 11, and Ed 400. The primary focus will be working with the youth's home school to ensure that there remains continuity in the youth's education.
- 3.3.23. The Contractor shall provide and educational program which may operate a traditional school year (10 months) with a two-month summer program. The Contractor shall provide extended school year services to any youth who's IEP requires it.
- 3.3.24. If any youth is identified as a youth with a disability the Contractor shall comply with the educational services in accordance with Ed1100.
- 3.3.25. The educational component must also comply with the applicable requirement identified in He-C6350.18. The Contractor shall work with DCYF, in conjunction with DOE, to determine the portion of the annual budget that is for educational services.
- 3.3.26. The Contractor's educational staff shall provide DCYF with copies of the final educational discharge summary to the Juvenile Probation and Parole Officer (JPPO)/Child Protective Services Worker (CPSW) within one day of discharge from the Shelter. The information will be used to draw DCYF's attention to educational implications that may factor into the youth's ability to function in their local school setting.
- 3.3.27. The Contractor shall ensure that the facility is eligible to receive Title I, Part D funding.
- 3.3.28. The Contractor shall ensure that DCYF is provided copies of all educational reports/summaries during the youth's stay at the facility.
- 3.3.29. The Contractor shall work with the sending/receiving schools to assist in the facilitation of the youth's move back into the school or transition into the new school upon discharge.

TRANSPORTATION

3.3.30. The Contractor is not expected to provide transportation to other facilities.



- 3.3.31. The Contractor shall provide a transportation component which shall include transportation to/from:
 - 3.3.31.1. Local medical, dental or behavioral health related appointments;
 - 3.3.31.2. Division authorized home visits;
 - 3.3.31.3. Division authorized court appearances; and
 - 3.3.31.4. For any transportation required as part of the Contractor's recreation and school component.
- 3.3.32. The Contractor shall ensure that any vehicle used for transportation of youth will be properly registered and insured, and that the driver must hold a driver's license valid in the State of New Hampshire and shall also be insured.

DISCHARGE PROCEDURES

- 3.3.33. The Contractor shall discharge youth in accordance with the plan devised by DCYF referring staff or an order from the court. Any other discharges must fall within the criteria, which would exclude a youth from participation in the program (see population served).
- 3.3.34. The Contractor shall promptly notify DCYF referring staff and the DCYF Program Specialist of the decision to discharge a youth from the program. The discharge will not occur until after 48 hours of notifying DCYF referring worker during the week or until 72 hours of notifying the DCYF referring worker on a weekend.
- 3.3.35. For all discharges initiated by the Contractor under the above provision, a discharge summary shall be submitted to the DCYF Program Specialist, with a copy to DCYF referring staff. This summary will be submitted within one business day of the discharge consistent with He-C 6350.12(j) and forward an updated copy of the youth information sheet to the referring worker.
- 3.3.36. In case of a youth who runs away or leaves without permission from the residential setting, the provider authorization for services shall be closed on the day the youth runs away. The provider shall be paid for the youth through the day the youth leaves the facility consistent with He-C 6350.04.

STAFF QUALIFICATIONS AND TRAINING

- 3.3.37. Staffing shall provide a minimum staff/youth ratio is 1:5.
- 3.3.38. The Contractor shall provide at least two awake night staff during youth sleeping hours with an option to secure a third night staff to support the program as necessary.
- 3.3.39. The Contractor shall demonstrate that they have an on-call system with the administrative staff to provide support and consultation to direct care workers. The Contractor shall demonstrate the ability to provide relief staff and the ability to respond to crisis or emergency situations.
- 3.3.40. The staff shall include administrative and direct care staff as well as consultants and support staff needed to operate the facility. The Contractor shall work with DCYF to determine the portion of staff time that is reimbursable as Medicaid services, including obtaining worker time samples.



- 3.3.41. The following requirements must be adhered to by the Contractor when staffing the facility consistent with He-C 4001 and He-C 6350:
 - 3.3.41.1. All staff are at least 21 years of age;
 - 3.3.41.2. Any staff with driving responsibilities must have a driver's license valid in the State of New Hampshire and a good driving record.
 - 3.3.41.3. The Program Director must be full-time and, at a minimum, must meet the requirements for the position identified in He-C4001.19 and He-C 63503.11.
 - 3.3.41.4. Medical staff must be licensed as such by the appropriate licensing board:
 - 3.3.41.5. Educational staff must meet DOE requirements;
 - 3.3.41.6. Child care workers must meet the requirements identified in He-C4001(19);
 - 3.3.41.7. The prescribing practitioner shall be licensed by the NH Board of Mental Health Practice or NH Board of Psychology consistent with He-C 6350.02(2) (ae);
 - 3.3.41.8. The Contractor must identify a Prudent Parent for the program;
 - 3.3.41.9. The Contractor must identify a PREA Coordinator for the program; and
 - 3.3.41.10. All other support staff shall have appropriate degrees for their discipline, experience with youth and if required by New Hampshire, duly licensed, registered or certified to practice in their profession.
- 3.3.42. The Contractor shall ensure that staff is trained in accordance with He-C 6350.11(i) (m). There shall be an emphasis on training that prepares staff to care for youth in a short-term program. All staff, as part of their orientation, shall be trained in first aid/CPR, physician intervention and de-escalation techniques, and will read and acknowledge understanding of the NH Domestic Violence Protocols.

OTHER PROGRAMMATIC CONSIDERATIONS

- 3.3.43. The Contractor's physical environment must adhere to requirements within He-C 4001 and must meet state and local requirements. This includes licensing, health and safety codes. It is also the responsibility of the Contractor to secure appropriate zoning if required by the local town. The Contractor is responsible for furnishing the facility in a functional and attractive manner. When possible the living space for the youth population should be normalized.
- 3.3.44. Safety and containment of youth shall be a significant factor in the evaluation of proposals. Therefore, the Contractor shall define in detail how the program will deliver services that address this population's history of elopement and antisocial behaviors and how the security of the program or setting will provide for such support.



3.3.45. The Division recognizes that, periodically, there will be a need to increase the intensity of services provided to a youth(s) in order to support them through a crisis that occurs during their placement. The Contractor shall respond with appropriate interventions designed to stabilize the behaviors which includes increasing staff ratios or administrative support to meet the needs for effective programming.

OUTCOMES, PERFORMANCE MEASURES AND INDICATORS

- 3.3.46. It is expected that the Contractor shall achieve the following outcomes, performance measures, and indicators.
- 3.3.47. Youth were provided with quality staff-secure residential services, as evidenced by:
 - 3.3.47.1. The Contractor achieving an 80% consumer satisfaction rating for the first year of the contract, and an 85% consumer satisfaction rating for the second year of the contract. Consumer is identified, for the purpose of this contract, as the youth served and their parents or caretakers; and
 - 3.3.47.2. 100% of youth were seen by a duly licensed physician or advanced practice registered nurse for a physical examination within 30 days of admission consistent with 3.3.20 and 3.3.21.
- 3.3.48. Upon intake into the program, each youth's immediate individual needs were identified by the Contractor, as evidenced by:
 - 3.3.48.1. In 100% of the cases, upon each youth's entry into the program, the Contractor utilized and completed a standardized intake sheet that captured essential information pertaining to the youth; and
 - 3.3.48.2. In 95% of the cases, the Contractor utilized a user-friendly admission process that worked cooperatively with DCYF referring staff.
- 3.3.49. Youth experienced stability during their stay, as evidenced by:
 - 3.3.49.1. 80% of youth reported feeling that they were physically safe in the program;
 - 3.3.49.2. 80% of youth reported feeling that the program was structured, in that they were aware of the daily expectations of staff and youth; and
 - 3.3.49.3. In 95% of the cases in which a youth ran away from the program, the Contractor's staff utilized intervention techniques to prevent the youth from running (e.g. crisis management, de-escalation techniques, peer supports, 1:1 staff/youth supervision), as documented through the staff's daily reporting.
- 3.3.50. Youth improved their behavior through the Contractor's effective behavioral management system, as evidenced by:



- 3.3.50.1. Within 24 hours of entry into the program, 100% of youth were provided with an orientation where the behavioral expectations and the Contractor's program rules were explained to them which shall include PREA;
- 3.3.50.2. Individualized treatment plans were established for 100% of youth within 10 business days of the youth's admission to the program; and
- 3.3.50.3. 80% of youth made documented progress in the behavior management program during their participation in the program.
- 3.3.51. Youth were able to maintain a connection to their family or caretaker, as authorized by DCYF staff, and as evidenced by:
 - 3.3.51.1. In 100% of the cases, the Contractor's documented facilitation of contact between youth and family; and
 - 3.3.51.2. In 90% of the cases wherein the Division requested this interaction, the Contractor's documented introduction to the youth and family of concepts that promote health relationships.
- 3.3.52. The long-term well-being of each youth was supported by the Contractor, as evidenced by:
 - 3.3.52.1. In 95% of the cases, DCYF referring staff reported that the Contractor actively supported the development of permanency or appropriate discharge planning;
 - 3.3.52.2. 90% of youth completed their stay at the shelter until the Division's planned discharge date;
 - 3.3.52.3. The Contractor accepted 100% of the Division's appropriate referrals to the program (excluding referrals made but not accepted due to the limit established on the facility's license and the contract).
 - 3.3.52.4. 100% of authorized assessments were conducted (unless participation in the program terminated prior to timely completion) and resultant reports timely submitted to the Division;
 - 3.3.52.5. The Division's referring staff were provided with weekly written reports identifying progress of the youth, 100% of the time; and
 - 3.3.52.6. The Contractor provided discharge summaries to the Division's referring staff, 100% of the time, within one business day of discharge.
- 3.3.53. Outcome statistics shall be compiled by the Contractor and reported to the Division for each fiscal year (July to June). A report detailing the outcome results will be forwarded to the Division's Program Specialist by the second week in July of each year. In addition, the Division will work with Contractor to identify monthly reporting requirements that will address one or more performance indicators and measures.
- 3.3.54. The Contractor shall work with the Division to develop standardized forms for intake and for tracking performance measures.



He-C6350 CERTIFICATION FOR PAYMENT STANDARDS FOR RESIDENTIAL TREATMENT PROGRAMS

- 3.3.55. The Contractor shall comply with the following:
 - 3.3.55.1. He-C 4001, NH Residential Child Care Licensing Rules, except as described in staff to child ratios;
 - 3.3.55.2. Provide a program which shall provide staff-secure short-term care for 60 days or less to children in crisis who are awaiting further placement, evaluation, completion of a service plan, or court action as follows:
 - 3.3.55.2.1. Staffing during awake hours shall be at a ratio of 1:4 which shall include:
 - 3.3.55.2.1.1. One clinical coordinator; and
 - 3.3.55.2.1.2. One family worker.
 - 3.3.55.2.2. Two awake overnight staff shall be available at the shelter care program. Should the census drop below 4 children, 2 overnight staff shall be maintained, of which one overnight staff shall remain awake in the building;
 - 3.3.55.2.3. The program shall secure the services of a registered nurse for a minimum of 2 hours daily;
 - 3.3.55.2.4. The program shall provide placement for children under RSA 169-B and RSA 169-D;
 - 3.3.55.2.5. The shelter care program shall provide services that assist the child to prevent the need for further placement until such time as there is a subsequent court order; and
 - 3.3.55.2.6. The program shall serve children between the ages of 11 and 18 years, who shall not be suffering from acute mental disorders or substance abuse withdrawal.
 - 3.3.55.3. The program shall maintain a multi-disciplinary, self-contained means of service deliver in a highly monitored setting to meet the needs identified within the treatment plan, as follows:
 - 3.3.55.3.1. The shelter care program shall respond with appropriate interventions to stabilize the behaviors of children in placement;
 - 3.3.55.3.2. Clinical services shall be provided through the shelter care program's on-site program unless a special circumstance is identified through the treatment plan to support utilizing a community provider;
 - 3.3.55.3.3. The clinical services available at the shelter care program shall include:
 - 3.3.55.3.3.1. Group and individual counseling that is driven by each child's treatment plan;



- 3.3.55.3.3.2. Substance misuse counseling to be provided for each child, as appropriate; and
- 3.3.55.3.3. The ability to complete alcohol and drug abuse evaluations, or diagnostic evaluations per He-C 6344 within the course of placement.
- 3.3.55.3.4. The program shall establish a number of recreation and leisure activities on site in order to monitor and supervise the child effectively. Activities in the community shall be conducted when it is determined that the child can be provided with high levels of structure, supervision, and support.
- 3.3.55.4. The program shall respond immediately to the needs of DCYF's referring staff and ensure that critical information pertaining to each child is obtained as quickly as possible.
- 3.3.55.5. The program shall not be designed or expected to serve the following populations, and may request removal of a child within 48 hours during business hours and 72 hours during non-business hours if the child presents with one of the following conditions after the admission:
 - 3.3.55.5.1. Actively suicidal referrals such that the child's capacity to participate in the shelter care program is impaired and that his or her safety within the program may be compromised. This determination shall be made by a qualified mental health professional, or a staff member of a mental health facility;
 - 3.3.55.5.2. Intoxicated or under the influence of illegal or nonprescription drugs, or suffering from overuse of a prescribed drug such that a potential medical emergency exists;
 - 3.3.55.5.3. Psychotic or suffering from emotional disorders or chronic mental illness such that the child's capacity to participate in the shelter care program is impaired;
 - 3.3.55.5.4. Physically assaultive to a degree which would endanger the safety of shelter care program child or program staff;
 - 3.3.55.5.5. Previously convicted or currently charged with the crime of arson pursuant to RSA 634:1, or has a history of fire setting such that the safety of the shelter care program, child, and staff may be immediately endangered.
- 3.3.55.6. Maintain an educational program which shall be eligible for Title 1 prat D funding and maintain approval as a non-public school per Ed 400 and a private provider of special education per Ed 1100 from the NH state board of education, to include:
 - 3.3.55.6.1. A primary focus of working in collaboration with the child's home school to assure continuity of education;



- 3.3.55.6.2. Educational programming to children who are not determined eligible for special educational services and shall be provided on site in a program approved by the NH state board of education in accordance with Ed 400;
- 3.3.55.6.3. Acceptance of children based on the identified approval as a private provider of special education by the NH state board of education; and
- 3.3.55.6.4. A traditional school year of 10 months with a 2-month summer program. The need of any children whose individual education plan calls for a summer program shall be met.
- 3.3.55.7. The program shall provide transportation to and from:
 - 3.3.55.7.1. Local medical, dental, or behavioral health related appointments;
 - 3.3.55.7.2. Home visits, in accordance with He-C 6350.25(a);
 - 3.3.55.7.3. Court appearances; and
 - 3.3.55.7.4. Recreation and school trips required as part of the shelter care program.
- 3.3.55.8. The residential treatment program shall not be required to provide transportation to and from other programs.
- 3.3.56. Intake information on each child shall be obtained upon admission, to include;
 - 3.3.56.1. Copies of court orders relating to the approval of and payment for the placement;
 - 3.3.56.2. Copies of authorizations for emergency medical or court-ordered services;
 - 3.3.56.3. DCYF's case plan, if available; and
 - 3.3.56.4. A photograph of the child before or upon arrival at the shelter care program.
- 3.3.57. The shelter care program shall document each child's educational information, to include:
 - 3.3.57.1. A medical authorization completed within 5 calendar days of admission;
 - 3.3.57.2. A health assessment completed by a registered nurse within 24 hours of admission; and
 - 3.3.57.3. A physical examination completed by a physician, physician assistant, or advance practice registered nurse within 3 weeks of admission, if there are known medical needs identified through the health assessment in 3.2.3.2 above, warranting further examination.
- 3.3.58. The shelter care program shall document each child's educational information to include:



- 3.3.58.1. An educational assessment completed in accordance with the provisions of Ed 1107, by a teacher within 5 calendar days of admission;
- 3.3.58.2. An educational status and history; and
- 3.3.58.3. A written weekly progress report completed by the teacher.
- 3.3.59. The shelter care program shall maintain weekly contact with DCYF staff to discuss the progress of the child on a weekly basis, and document and share with DCYF each child's behavioral information, as identified in He-C 6350.14 (c) through (f).

3.4. Additional Optional Services

The services listed below are optional services and shall be budgeted separately.

Funding for these additional Optional Services may not exceed \$600,000 per year. Funding for optional services is contingent upon available funds and Governor and Executive Council approval.

- 3.4.1. The Contractor shall provide, if requested, testimony regarding any negative discharge. Negative prior discharges shall not prevent a re-admission if within the rule criteria set forth in 3.1.3.
- 3.4.2. The Contractor shall accurately track referral withdrawals, acceptances and denials.
- 3.4.3. The Contractor shall provide a Diagnostic Evaluation performed by a staff member who meets the qualifications identified in He-C 6344, which shall include but not limited to:
 - 3.4.3.1. Psychological Evaluation;
 - 3.4.3.2. Competency Evaluation which meets the requirements of 169 B:20;
 - 3.4.3.3. Dual diagnosis of Mental Health and Substance Abuse Evaluation; and
 - 3.4.3.4. Psycho-Sexual Risk Evaluation.
- 3.4.4. The Contractor shall provide 24 hour on call nursing services for the youth in the program.
- 3.4.5. The Contractor shall provide youth with psychiatric services, if determined by the treatment team with the youth's home community or as arranged by the Contractor.
- 3.4.6. The Contractor shall provide secure the services of a full-time registered nurse, for a minimum of 2 hours daily onsite, unless an alternative medical staffing plan is approved by the Department.
- 3.4.7. The Contractor shall include nursing coverage in order to assist staff in the administration and monitoring of medication which shall include but not limited to insulin for diabetic care.
- 3.4.8. The Contractor shall permit on-line internet based educational programming if youth is enrolled in such a program.



- 3.4.9. The Contractor shall provide a transportation component with a minimum of a 48 hour notice for transportation not scheduled by the Contractors , which shall include transportation to/from:
 - 3.4.9.1. Local medical, dental or behavioral health related appointments;
 - 3.4.9.2. Division authorized home visits;
 - 3.4.9.3. Division authorized court appearances; and
 - 3.4.9.4. For any transportation required as part of the Contractor's recreation and school component.
- 3.4.10. The Contractor shall provide staffing which shall conform to all the minimum regulatory requirements for a Shelter Care Facility. The minimum staff/youth ratio is 1:4, as defined in He-C6350.01.
- 3.4.11. The Contractor shall provide at least two awake night staff during youth sleeping hours with an option to secure a third night staff (awake or asleep) to support the program as necessary.
- 3.4.12. The Contractor documented 100% of the referrals including tracking reasons for denial, waitlist, withdrawal or acceptance.
- 3.4.13. Ongoing Reporting requirements shall include:
 - 3.4.13.1. A minimum of three times a week up to daily census to the program specialist or designee and per request.
 - 3.4.13.2. Daily tracking of referrals including tracking reasons for denial, waitlist, withdrawal or acceptance which shall be provided quarterly

3.5. Technical Responses

Vendors shall provide detailed responses to the following questions:

- Q1. Describe the process in meeting the needs of the population and service requirements.
- Q2. Describe the process in providing for a user friendly and rapid response to referral and admission, including but not limited to 3.2.2 and 3.3.6.
- Q3. Describe the process in providing safety and security for youth and ensure structural safety, behavior management and close supervision.
- Q4. Describe the process of arranging staff and administration to meet the needs of the youth 24 hours a day/7 days per week.
- Q5. Describe how the program will meet the needs of this dynamic population. Describe the residence, educational site, recreational areas, meal areas, clinical areas and other resources of the campus.
- Q6. Describe the process of tracking data for outcomes listed in, but not limited to, section 3.3.8 and outcome measures.
- Q7. Describe the process in demonstrating compliance with federal expectation such as PREA and the Reasonable and Prudent Parent Standards.
- Q8. Describe how the program provides short term clinical service for the youth and families.
- Q9. Describe the process of completing the evaluations listed in 3.3.11, whether provided by program staff or a Division approved sub-contractor relationship.
- Q10. Describe the process of providing family center services.
- Q11. Describe the process of providing and ensuring medical services for youth.

New Hampshire Department of Health and Human Services Shelter Care Residential Services for Youths in New Hampshire RFP-2018-DCYF-04-Shelt



- Q12. Describe the recreation opportunities for youth. Describe the process of maintaining safety and security during recreation.
- Q13. Describe the process of providing an on-site inclusive education program for identified and non-identified students.
- Q14. Describe the process in ensuring comprehensive follow-through with the sending school districts and communication regarding educational planning, achievement, growth and completion.
- Q15. Describe how the program provides transportation and adequate staffing to allow for transportation at a minimum of 48 hour notice.
- Q16. Describe the protocol and procedure for runaways and notice of discharge.
- Q17. Describe how the program arranges staff and administrative patterns to adequately provide for orientation, new training, recertification supervision and observation of skills.
- Q18. Describe how the program varies it staff to meet the daily needs of the youth's dynamic behaviors in times of crisis. Please include potential staff conservative and administrative staff response times and procedures.
- Q19. Describe the process in ensuring ongoing accurate data tracking. In addition, provide data to the Division as requested upon notice or at the quarterly and annual time frames identified.
- Q20. Describe how the program adheres to established rules including but not limited to He-C 6350. He-C 6420 and He-C 4001.

3.6. Compliance

3.6.1. Culturally and Linguistically Appropriate Standards

The New Hampshire Department of Health and Human Services (DHHS) is committed to reducing health disparities in New Hampshire. DHHS recognizes that culture and language can have a considerable impact on how individuals access and respond to health and human services. Culturally and linguistically diverse populations experience barriers in their efforts to access services. As a result, DHHS is strongly committed to providing culturally and linguistically competent programs and services for its clients, and as a means of ensuring access to quality care for all. As part of that commitment DHHS continuously strives to improve existing programs and services, and to bring them in line with current best practices.

- 3.6.1.1. DHHS requires all contractors and sub-recipients to provide culturally and linguistically appropriate programs and services in compliance with all applicable federal civil rights laws, which may include: Title VI of the Civil Rights Act of 1964, the Americans with Disabilities Act of 1990, the Age Discrimination Act of 1975, and the Rehabilitation Act of 1973. Collectively, these laws prohibit discrimination on the grounds of race, color, national origin, disability, age, sex, and religion.
- 3.6.1.2. There are numerous resources available to help recipients increase their ability to meet the needs of culturally, racially and linguistically diverse clients. Some of the main information sources are listed in the Bidder's Reference Guide for Completing the Culturally and Linguistically Appropriate Services Section of the RFP, and, in the Vendor/RFP section of the DHHS website.



- 3.6.1.3. A key Title VI guidance is the National Standards for Culturally and Linguistically Appropriate Services in Health Care (CLAS Standards), developed by the U.S. Department of Health and Human Services in 2000. The CLAS Standards provide specific steps that organizations may take to make their services more culturally and linguistically appropriate. The enhanced CLAS standards, released in 2013, promote effective communication not only with persons with Limited English Proficiency, but also with persons who have other communication needs. The enhanced Standards provide a framework for organizations to best serve the nation's increasingly diverse communities.
- 3.6.1.4. Bidders are expected to consider the need for language services for individuals with Limited English Proficiency as well as other communication needs, served or likely to be encountered in the eligible service population, both in developing their budgets and in conducting their programs and activities.
- 3.6.1.5. Successful applicants will be:
- d. Required to submit a detailed description of the language assistance services they will provide to LEP persons to ensure meaningful access to their programs and/or services, within 10 days of the date the contract is approved by Governor and Council;
- e. Monitored on their Federal civil rights compliance using the Federal Civil Rights Compliance Checklist, which can be found in the Vendor/RFP section of the DHHS website.
 - 3.6.1.6. The guidance that accompanies Title VI of the Civil Rights Act of 1964 requires recipients to take reasonable steps to ensure meaningful access to their programs and services by persons with Limited English Proficiency (LEP persons). The extent of an organization's obligation to provide LEP services is based on an individualized assessment involving the balancing of four factors:
 - a. The number or proportion of LEP persons served or likely to be encountered in the population that is eligible for the program or services (this includes minor youth served by the program who have LEP parent(s) or guardian(s) in need of language assistance);
- The frequency with which LEP individuals come in contact with the program, activity or service;
- c. The importance or impact of the contact upon the lives of the person(s) served by the program, activity or service;
- d. The resources available to the organization to provide language assistance.
 - 3.6.1.7. Bidders are required to complete the TWO (2) steps listed in the Appendix D to this RFP, as part of their Proposal. Completion of these two items is required not only because the provision of language and/or communication assistance is a longstanding requirement under the Federal civil rights laws, but also because consideration of all the required factors will help inform Bidders' program design, which in turn, will allow Bidders to put forth the best possible Proposal.

New Hampshire Department of Health and Human Services Shelter Care Residential Services for Youths in New Hampshire RFP-2018-DCYF-04-Shelt



For guidance on completing the two steps in Appendix D, please refer to Bidder's Reference Guide for Completing the Culturally and Linguistically Appropriate Services Addendum of the RFP, which is posted on the DHHS website. http://www.dhhs.nh.gov/business/forms.htm.



4. FINANCE

4.1. Financial Standards

Access to funding for this project is dependent upon meeting the requirements of the Catalog of Federal Domestic Assistance (CFDA) #93.658, Title IV-E, in providing services pursuant to the Scope of Services. The Contractor agrees to provide the services in compliance with funding requirements.

4.2. Anticipated Available Funding

- 4.2.1. Funds are anticipated to be available in an amount not to exceed \$1,300,000 per year for the Core Services contingent upon the availability of funds and Governor and Executive Council approval.
- 4.2.2. Funds are anticipated to be available in the amount of \$600,000 for **Optional Services** contingent upon the availability of funds and Governor and Executive Council approval.
- 4.2.3. The Department expects to fund one (1) contract for these services.
- 4.2.4. Estimates of available funding and time periods presented here are subject to change. Continuance of contract payments is contingent upon the availability and continued appropriations of funds. The Department may renegotiate the terms and conditions of the contract in the event applicable local, state, or federal law, regulations or policy are altered from those existing at the time of the contract in order to be in continuous compliance therewith.

4.3. Appropriate Use of Funds

4.3.1. Funds must be used in accordance with the provisions of the CFDA number referenced in subsection 4.1.1. Funds from this contract shall not be used to supplant funding for a program already funded from another source.

4.4. Financial Reporting Requirements

4.4.1. The Contractor shall file monthly Financial Reports to DHHS utilizing the reporting tool provided by DHHS. Expenses will be reported for reimbursement by budget line item and funding sources.

4.5. Budget

- 4.5.1. General Information
- 4.5.2. Bidders shall submit separate budgets for Core Service and Optional Services along with separate Program Staff List and Budget Narrative.
- 4.5.3. The Budgets (Appendix C), Program Staff List (Appendix E), and detailed Budget Narratives submitted shall represent the total program cost; the State will not provide reimbursement for any operational or other costs outside of the budget. Final Budgets and Program Staff Lists, incorporated into the resultant contract, are subject to DHHS approval.



- 4.5.4. The Budget Form shall be completed with the direct and indirect fixed costs, and shall include the allocation method for the indirect fixed costs, and match funding as identified in subsection 4.4. The Budget shall include a detailed Budget Narrative and Program Staff Lists, with line item detail for direct, indirect costs, and match (as detailed in the Budget Forms) in order to be considered.
- 4.5.5. The narratives must clearly address staff utilization for each area of required services detailed in Section 3 Statement of Work, and clearly tie to the Program Staff List (Appendix E).
- 4.5.6. Supporting information shall be provided in sufficient detail so that the State can clearly understand the reasonableness of the cost proposal. Information shall include, but is not limited to, the basis for determining individual salaries, benefit rates, rates for supporting professional development, insurance, and indirect cost.
- 4.5.7. Required Budget Items
- 4.5.8. Proposals shall include the following items, one for each State Fiscal Year (SFY):
- 4.5.9. Budget Form (Appendix C) this form details the costs of the Bidder's Proposal by SFY.
- 4.5.10. Budget Narrative (Not to exceed 3 pages per SFY).
 - a. Describe in detail each expense item and personnel position for which funding is requested, linking each to the services to be provided. Use the cost categories and numbered items as described in the Budget Form to organize the budget justification narrative.
 - b. Ensure that the budget is appropriate in relation to the proposed activities, reasonable, clearly justified, and consistent with the intended use of funds. Proposals should provide the best value for cost/price bid.
 - c. Direct incremental costs should accurately reflect new costs associated with this program or service.
 - d. Describe allocation methodology for the indirect fixed costs.
- 4.5.11. A Program Staff List form (Appendix E) shall be completed for each SFY.
- 4.5.12. Microsoft Excel versions of the Budget Form (Appendix D) and Program Staff List (Appendix E) are made available by request to the Procurement Coordinator specified in subsection 6.1.

5. PROPOSAL EVALUATION

5.1. Technical Proposal

The Technical Proposal will be evaluated separately based on 200 points and is scored as follows:

Total	200 Points
Q15, Q17 and Q20	40 Points
Q11, Q13, and Q14	40 Points
Q6, Q7, and Q19	40 Points
Q4, Q5, Q8, Q9, Q10 and Q18	40 Points
Q1, Q2, Q3, Q12 and Q16	40 Points



5.2. Cost Proposal

Budgets for **Core Services** and **Optional Services** shall be submitted separately and will be scored individually as follows:

Budget (Appendix D) & Budget Narrative 50 Points
Program Staff List (Appendix E) 50 Points
Total Cost Proposal Points Available 100 Points

6. PROPOSAL PROCESS

6.1. Contact Information – Sole Point of Contact

The sole point of contact, the Procurement Coordinator, relative to the bid or bidding process for this RFP, from the RFP issue date until the selection of a Bidder, and approval of the resulting contract by the Governor and Executive Council is:

State of New Hampshire
Department of Health and Human Services
Caroline Trexler
Contract Specialist
Brown Building
129 Pleasant Street
Concord, New Hampshire 03301

Email: Caroline.Trexler@dhhs.nh.gov Fax: 603-271-4232 Phone: 603-271-9062

Other personnel are NOT authorized to discuss this RFP with Bidders before the proposal submission deadline. Contact regarding this RFP with any State personnel not listed above could result in disqualification. The State will not be held responsible for oral responses to Bidders regardless of the source.

6.2. Procurement Timetable

	Procurement Timetable					
(All times are according to Eastern Time. DHHS reserves the right to modify these dates at its sole discretion.)						
Item	Action	Date				
1.	Release RFP	April 4, 2017				
2.	Optional Letter of Intent Submission Deadline	April 10, 2017				
3	RFP Questions Submission Deadline	April 14, 2017				
4	DHHS Response to Questions Published	April 18, 2017				
5	Technical and Cost Bids Submission Deadline	May 2, 2017, 2:00 p.m.				

6.3. Letter of Intent

A Letter of Intent to submit a Proposal in response to this RFP is optional.

New Hampshire Department of Health and Human Services Shelter Care Residential Services for Youths in New Hampshire RFP-2018-DCYF-04-Shelt



Receipt of the Letter of Intent by DHHS will be required in order to receive any correspondence regarding this RFP, any RFP amendments, in the event such are produced, or any further materials on this project, including electronic files containing tables required for response to this RFP, any addenda, corrections, schedule modifications, or notifications regarding any informational meetings for Bidders, or responses to comments or questions.

The Letter of Intent may be transmitted by e-mail to the Procurement Coordinator identified in Section 6.1, but must be followed by delivery of a paper copy within two (2) business days to the Procurement Coordinator identified in Section 6.1.

The potential Bidder is responsible for successful e-mail transmission. DHHS will provide confirmation of receipt of the Letter of Intent if the name and e-mail address or fax number of the person to receive such confirmation is provided by the Bidder.

The Letter of Intent must include the name, telephone number, mailing address and email address of the Bidder's designated contact to which DHHS will direct RFP related correspondence.

6.4. Bidders' Questions and Answers

6.4.1. Bidders' Questions

All questions about this RFP, including but not limited to requests for clarification, additional information or any changes to the RFP must be made in writing, citing the RFP page number and part or subpart, and submitted to the Procurement Coordinator identified in Section 6.1.

DHHS may consolidate or paraphrase questions for efficiency and clarity. Questions that are not understood will not be answered. Statements that are not questions will not receive a response.

Questions will only be accepted from those Bidders who have submitted a Letter of Intent by the deadline given in Section 6.2, Procurement Timetable. Questions from all other parties will be disregarded. DHHS will not acknowledge receipt of questions.

The questions may be submitted by fax or e-mail; however, DHHS assumes no liability for assuring accurate and complete fax and e-mail transmissions.

Questions must be received by DHHS by the deadline given in Section 6.2, Procurement Timetable.

6.4.2. Bidders' Conferences

6.4.2.1. Bidders Conference does not apply to this RFP

6.4.3. DHHS Answers

DHHS intends to issue responses to properly submitted questions by the deadline specified in Section 6.2, Procurement Timetable. Written answers to questions asked will be posted on the DHHS Public website

(http://www.dhhs.nh.gov/business/rfp/index.htm) and sent as an attachment in an e-mail to the contact identified in accepted Letters of Intent. This date may be subject to change at DHHS discretion.



6.5. RFP Amendment

DHHS reserves the right to amend this RFP, as it deems appropriate prior to the Proposal Submission Deadline on its own initiative or in response to issues raised through Bidder questions. In the event of an amendment to the RFP, DHHS, at its sole discretion, may extend the Proposal Submission Deadline. Bidders who submitted a Letter of Intent will receive notification of the amendment, and the amended language will be posted on the DHHS Internet site.

6.6. Proposal Submission

Proposals submitted in response to this RFP must be received no later than the time and date specified in Section 6.2, Procurement Timetable. Proposals must be addressed for delivery to the Procurement Coordinator specified in Section 6.1, and marked with RFP-2018-DCYF-04-SHELT.

Late submissions will not be accepted and will remain unopened. Disqualified submissions will be discarded if not re-claimed by the bidding Bidder by the time the contract is awarded. Delivery of the Proposals shall be at the Bidder's expense. The time of receipt shall be considered when a Proposal has been officially documented by DHHS, in accordance with its established policies, as having been received at the location designated above. The State accepts no responsibility for mislabeled mail. Any and all damage that may occur due to shipping shall be the Bidder's responsibility.

6.7. Compliance

Bidders must be in compliance with applicable federal and state laws, rules and regulations, and applicable policies and procedures adopted by the Department of Health and Human Services currently in effect, and as they may be adopted or amended during the contract period.

6.8. Non-Collusion

The Bidder's required signature on the Transmittal Cover Letter for a Proposal submitted in response to this RFP guarantees that the prices, terms and conditions, and services quoted have been established without collusion with other Bidders and without effort to preclude DHHS from obtaining the best possible competitive proposal.

6.9. Collaborative Proposals

Proposals must be submitted by one organization. Any collaborating organization must be designated as subcontractor subject to the terms of Exhibit C Special Provisions (see Appendix B: Contract Minimum Requirements).

6.10. Validity of Proposals

Proposals submitted in response to this RFP must be valid for two hundred forty (240) days following the Technical and Cost Proposal Submission Deadline specified in Section 6.2, Procurement Timetable or until the effective date of any resulting contract, whichever is later. This period may be extended by mutual written agreement between the Bidder and DHHS.

6.11. Property of Department



All material property submitted and received in response to this RFP will become the property of DHHS and will not be returned to the Bidder. DHHS reserves the right to use any information presented in any Proposal provided that its use does not violate any copyrights or other provisions of law.

6.12. Proposal Withdrawal

Prior to the Technical and Cost Proposal Submission Deadline specified in Section 6.2, Procurement Timetable, a submitted Letter of Intent or Proposal may be withdrawn by submitting a written request for its withdrawal to the Procurement Coordinator specified in Section 6.1.

6.13. Public Disclosure

A Proposal must remain confidential until the Governor and Executive Council have approved a contract as a result of this RFP. A Bidder's disclosure or distribution of Proposals other than to the State will be grounds for disqualification.

The content of each Bidder's Proposal, and addenda thereto, will become public information once the Governor and Executive Council have approved a contract. Any information submitted as part of a bid in response to this RFP may be subject to public disclosure under RSA 91-A. In addition, in accordance with RSA 9-F:1, any contract entered into as a result of this RFP will be made accessible to the public online via the website Transparent NH (www.nh.gov/transparentnh/). Accordingly, business financial information and proprietary information such as trade secrets, business and financials models and forecasts, and proprietary formulas may be exempt from public disclosure under RSA 91-A:5, IV.

Insofar as a Bidder seeks to maintain the confidentiality of its confidential commercial, financial or personnel information, the Bidder must clearly identify in writing the information it claims to be confidential and explain the reasons such information should be considered confidential. This should be done by separate letter identifying by page number and proposal section number the specific information the Bidder claims to be exempt from public disclosure pursuant to RSA 91-A:5.

Each Bidder acknowledges that DHHS is subject to the Right-to-Know Law New Hampshire RSA Chapter 91-A. DHHS shall maintain the confidentiality of the identified confidential information insofar as it is consistent with applicable laws or regulations, including but not limited to New Hampshire RSA Chapter 91-A. In the event DHHS receives a request for the information identified by a Bidder as confidential, DHHS shall notify the Bidder and specify the date DHHS intends to release the requested information. Any effort to prohibit or enjoin the release of the information shall be the Bidder's responsibility and at the Bidder's sole expense. If the Bidder fails to obtain a court order enjoining the disclosure, DHHS may release the information on the date DHHS specified in its notice to the Bidder without incurring any liability to the Bidder.

6.14. Non-Commitment

Notwithstanding any other provision of this RFP, this RFP does not commit DHHS to award a contract. DHHS reserves the right to reject any and all Proposals or any portions thereof, at any time and to cancel this RFP and to solicit new Proposals under a new bid process.



6.15. Liability

By submitting a Letter of Intent to submit a Proposal in response to this RFP, a Bidder agrees that in no event shall the State be either responsible for or held liable for any costs incurred by a Bidder in the preparation or submittal of or otherwise in connection with a Proposal, or for work performed prior to the Effective Date of a resulting contract.

6.16. Request for Additional Information or Materials

During the period from the Technical and Cost Proposal Submission Deadline, specified in Section 6.2, Procurement Timeline, to the date of Contractor selection, DHHS may request of any Bidder additional information or materials needed to clarify information presented in the Proposal. Such a request will be issued in writing and will not provide a Bidder with an opportunity to change, extend, or otherwise amend its Proposal in intent or substance. Key personnel shall be available for interviews.

6.17. Oral Presentations and Discussions

DHHS reserves the right to require some or all Bidders to make oral presentations of their Proposal. Any and all costs associated with an oral presentation shall be borne entirely by the Bidder. Bidders may be requested to provide demonstrations of any proposed automated systems. Such a request will be in writing and will not provide a Bidder with an opportunity to change, extend, or otherwise amend its proposal in intent or substance.

6.18. Contract Negotiations and Unsuccessful Bidder Notice

If a Bidder(s) is selected, the State will notify the Successful Bidder(s) in writing of their selection and the State's desire to enter into contract negotiations. Until the State successfully completes negotiations with the selected Bidder(s), all submitted Proposals remain eligible for selection by the State. In the event contract negotiations are unsuccessful with the selected Bidder(s), the evaluation team may recommend another Bidder(s).

In order to protect the integrity of the bidding process, notwithstanding RSA 91-A:4, no information shall be available to the public, or to the members of the general court or its staff, concerning specific responses to requests for bids (RFBs), requests for proposals (RFPs), requests for applications (RFAs), or similar requests for submission for the purpose of procuring goods or services or awarding contracts from the time the request is made public until the closing date for responses except that information specifically allowed by RSA 21-G:37.

6.19. Scope of Award and Contract Award Notice

DHHS reserves the right to award a service, part of a service, group of services, or total Proposal and to reject any and all Proposals in whole or in part. The notice of the intended contract award will be sent by certified mail or overnight mail to the selected Bidder. A contract award is contingent on approval by the Governor and Executive Council.

If a contract is awarded, the Bidder must obtain written consent from the State before any public announcement or news release is issued pertaining to any contract award.

6.20. Site Visits



The Department may, at its sole discretion, at any time prior to contract award, conduct a site visit at the bidder's location or at any other location deemed appropriate by the Department, in order to determine the bidder's capacity to satisfy the terms of this RFP/RFB/RFA. The Department may also require the bidder to produce additional documents, records, or materials relevant to determining the bidder's capacity to satisfy the terms of this RFP/RFB/RFA. Any and all costs associated with any site visit or requests for documents shall be borne entirely by the bidder.

6.21. Protest of Intended Award

Any challenge of an award made or otherwise related to this RFP shall be governed by RSA 21-G:37, and the procedures and terms of this RFP. The procedure set forth in RSA 21-G:37, IV, shall be the sole remedy available to challenge any award resulting from this RFP. In the event that any legal action is brought challenging this RFP and selection process, outside of the review process identified in RSA 21-G:37,IV, and in the event that the State of New Hampshire prevails, the challenger agrees to pay all expenses of such action, including attorney's fees and costs at all stages of litigation.

6.22. Contingency

Aspects of the award may be contingent upon changes to State or federal laws and regulations.

7. PROPOSAL OUTLINE AND REQUIREMENTS

7.1. Presentation and Identification

7.1.1. Overview

- 7.1.1.1. Bidders are expected to examine all documentation and other requirements. Failure to observe the terms and conditions in completion of the Proposal are at the Bidder's risk and may, at the discretion of the State, result in disqualification.
- 7.1.1.2. Proposals must conform to all instructions, conditions, and requirements included in the RFP.
- 7.1.1.3. Acceptable Proposals must offer all services identified in Section 3 Statement of Work, unless an allowance for partial scope is specifically described in Section 3, and agree to the contract conditions specified throughout the RFP.
- 7.1.1.4. Proposals should be received by the Technical and Cost Proposal Submission Deadline specified in Section 6.2, Procurement Timetable, and delivered, under sealed cover, to the Procurement Coordinator specified in Section 6.1.
- 7.1.1.5. Fax or email copies will not be accepted.
- 7.1.1.6. Bidders shall submit a Technical Proposal and a Cost Proposal.

7.1.2. Presentation

7.1.2.1. Original copies of Technical and Cost Proposals in separate three-ring binders.



- 7.1.2.2. Copies in a bound format (for example wire bound, coil bound, saddle stitch, perfect bound etc. at minimum stapled) NOTE: loose Proposals will not be accepted.
- 7.1.2.3. Major sections of the Proposal separated by tabs.
- 7.1.2.4. Standard eight and one-half by eleven inch (8 ½" x 11") white paper.
- 7.1.2.5. Font size of 10 or larger.

7.1.3. Technical Proposal

- 7.1.3.1. Original in 3 ring binder marked as "Original."
- 7.1.3.2. The original Transmittal Letter (described in Section 7.2.2.1) must be the first page of the Technical Proposal and marked as "Original."
- 7.1.3.3. 4 copies in bound format marked as "Copy."
- 7.1.3.4. 1 electronic copy (divided into folders that correspond to and are labeled the same as the hard copies) on CD or Memory Card/Thumb Drive. NOTE: In the event of any discrepancy between the copies, the hard copy marked "Original" will control.
- 7.1.3.5. Front cover labeled with:
 - a. Name of company / organization;
- b. RFP#; and
- c. Technical Proposal.

7.2. Outline and Detail

7.2.1. Proposal Contents – Outline

Each Proposal shall contain the following, in the order described in this section: (Each of these components must be separate from the others and uniquely identified with labeled tabs.)

7.2.2. Technical Proposal Contents - Detail

7.2.2.1. Transmittal Cover Letter

The Transmittal Cover Letter must be:

- a. On the Bidding company's letterhead;
- b. Signed by an individual who is authorized to bind the Bidding Company to all statements, including services and prices contained in the Proposal; and
- c. Contain the following:
 - i. Identify the submitting organization;
 - Identify the name, title, mailing address, telephone number and email address of the person authorized by the organization to contractually obligate the organization;
 - iii. Identify the name, title, mailing address, telephone number and email address of the fiscal agent of the organization;
 - iv. Identify the name, title, telephone number, and e-mail address of the person who will serve as the Bidder's representative for all matters relating to the RFP;
 - v. Acknowledge that the Bidder has read this RFP, understands it, and agrees to be bound by its requirements:



- vi. Explicitly state acceptance of terms, conditions, and general instructions stated in Section 8 Mandatory Business Specifications, Contract Terms and Conditions:
- vii. Confirm that Appendix A Exceptions to Terms and Conditions is included in the proposal;
- viii. Explicitly state that the Bidder's submitted Proposal is valid for a minimum of two hundred forty (240) days from the Technical and Cost Proposal Submission Deadline specified in Section 6.2;
- ix. Date Proposal was submitted; and
- x. Signature of authorized person.

7.2.2.2. Table of Contents

The required elements of the Proposal shall be numbered sequentially and represented in the Table of Contents.

7.2.2.3. Executive Summary

The Bidder shall submit an executive summary to:

- a. Provide DHHS with an overview of the Bidder's organization and what is intended to be provided by the Bidder;
- b. Demonstrate the Bidder's understanding of the services requested in this RFP and any problems anticipated in accomplishing the work;
- c. Show the Bidder's overall design of the project in response to achieving the deliverables as defined in this RFP; and
- d. Specifically demonstrate the Bidder's familiarity with the project elements, its solutions to the problems presented and knowledge of the requested services.

7.2.2.4. Proposal Narrative, Project Approach, and Technical Response

The Bidder must answer all questions and must include all items requested for the Proposal to be considered. The Bidder must address every section of Section 3 Statement of Work, even though certain sections may not be scored.

Responses must be in the same sequence and format as listed in Section 3 Statement of Work and must, at a minimum, cite the relevant section, subsection, and paragraph number, as appropriate.

7.2.2.5. Description of Organization

Bidders must include in their Proposal a summary of their company's organization, management and history and how the organization's experience demonstrates the ability to meet the needs of requirements in this RFP.

- a. At a minimum respond to:
 - i. General company overview;
 - ii. Ownership and subsidiaries;
 - iii. Company background and primary lines of business;
- iv. Number of employees;
- v. Headquarters and Satellite Locations;
- vi. Current project commitments;
- vii. Major government and private sector clients; and
- viii. Mission Statement.
- b. This section must include information on:
 - i. The programs and activities of the organization:



- ii. The number of people served; and
- iii. Programmatic accomplishments.
- c. And also include:
 - i. Reasons why the organization is capable of effectively completing the services outlined in the RFP; and
 - ii. All strengths that are considered an asset to the program.
- d. The Bidder should demonstrate:
 - i. The length, depth, and applicability of all prior experience in providing the requested services;
 - ii. The skill and experience of staff and the length, depth and applicability of all prior experience in providing the requested services.

7.2.2.6. Bidder's References

The Proposal must include relevant information about at least three (3) similar or related contracts or subcontracts awarded to the Bidder. Particular emphasis should be placed on previous contractual experience with government agencies. DHHS reserves the right to contact any reference so identified. The information must contain the following:

- a. Name, address, telephone number, and website of the customer;
- b. A description of the work performed under each contract;
- c. A description of the nature of the relationship between the Bidder and the customer;
- d. Name, telephone number, and e-mail address of the person whom DHHS can contact as a reference; and
- e. Dates of performance.

7.2.2.7. Staffing and Resumes

Each Bidder shall submit an organizational chart and a staffing plan for the program. For persons currently on staff with the Bidder, the Bidder shall provide names, title, qualifications and resumes. For staff to be hired, the Bidder shall describe the hiring process and the qualifications for the position and the job description. The State reserves the right to accept or reject dedicated staff individuals.

7.2.2.8. Subcontractor Letters of Commitment (if applicable)

If subcontractors are part of this proposal, signed letters of commitment from the subcontractor are required as part of the RFP. The Bidder shall be solely responsible for meeting all requirements and terms and conditions specified in this RFP, its Proposal, and any resulting contract, regardless of whether it proposes to use any subcontractors. The Bidder and any subcontractors shall commit to the entire contract period stated within the RFP, unless a change of subcontractors is specifically agreed to by the State. The State reserves the right to approve or reject subcontractors for this project and to require the Bidder to replace subcontractors found to be unacceptable.

7.2.2.9. License, Certificates and Permits as Required

This includes: a Certificate of Good Standing or assurance of obtaining registration with the New Hampshire Office of the Secretary of State. Required licenses or permits to provide services as described in Section 3 of this RFP.

7.2.2.10. Affiliations – Conflict of Interest



The Bidder must include a statement regarding any and all affiliations that might result in a conflict of interest. Explain the relationship and how the affiliation would not represent a conflict of interest.

7.2.2.11. Required Attachments

The following are required statements that must be included with the Proposal. The Bidder must complete the correlating forms found in the RFP Appendices and submit them as the "Required Attachments" section of the Proposal.

 a. Bidder Information and Declarations: Exceptions to Terms and Conditions, Appendix A

8. MANDATORY BUSINESS SPECIFICATIONS

8.1. Contract Terms, Conditions and Penalties, Forms

8.1.1. Contract Terms and Conditions

The State of New Hampshire sample contract is attached; Bidder to agree to minimum requirement as set forth in the Appendix B.

8.1.2. Penalties

The State intends to negotiate with the awarded vendor to include liquidated damages in the Contract in the event any deliverables are not met.

The Department and the Contractor agree that the actual damages that the Department will sustain in the event the Vendor fails to maintain the required performance standards throughout the life of the contract will be uncertain in amount and difficult and impracticable to determine. The Contractor acknowledges and agrees that any failure to achieve required performance levels by the Contractor will more than likely substantially delay and disrupt the Department's operations. Therefore the parties agree that liquidated damages shall be determined as part of the contract specifications.

Assessment of liquidated damages shall be in addition to, and not in lieu of, such other remedies as may be available to the Department. Except and to the extent expressly provided herein, the Department shall be entitled to recover liquidated damages applicable to any given incident.

The Department will determine compliance and assessment of liquidated damages as often as it deems reasonable necessary to ensure required performance standards are met. Amounts due the State as liquidated damages may be deducted by the State from any fees payable to the Contractor and any amount outstanding over and above the amounts deducted from the invoice will be promptly tendered by check from the Contractor to the State.

9. ADDITIONAL INFORMATION

- 9.1. Appendix A Exceptions to Terms and Conditions
- 9.2. Appendix B Contract Minimum Requirements



- 9.3. Appendix C Budget
- 9.4. Appendix D CLAS Requirements
- 9.5. Appendix E Personnel Sheet

APPENDIX A

EXCEPTIONS TO TERMS AND CONDITIONS

A Responder shall be presumed to be in agreement with the terms and conditions of the RFP unless the Responder takes specific exception to one or more of the conditions on this form.

RESPONDERS ARE CAUTIONED THAT BY TAKING ANY EXCEPTION THEY MAY BE MATERIALLY DEVIATING FROM THE RFP SPECIFICATIONS. IF A RESPONDER MATERIALLY DEVIATES FROM A RFP SPECIFICATION, ITS PROPOSAL MAY BE REJECTED.

A material deviation is an exception to a specification which 1) affords the Responder taking the exception a competitive advantage over other Responders, or 2) gives the State something significantly different than the State requested.

INSTRUCTIONS: Responders must explicitly list all exceptions to State of NH minimum terms and conditions. Reference the actual number of the State's term and condition and Exhibit number for which an exception(s) is being taken. If no exceptions exist, state "NONE" specifically on the form below. Whether or not exceptions are taken, the Responder must sign and date this form and submit it as part of their Proposal. (*Add additional pages if necessary*.)

Responder Name:		
Term & Condition Number/Provision	Explanation of Exception	
qualification, all term	I acknowledge that the above named Resp s and conditions stated in this RFP Section act Terms and Conditions except those clea	9- Mandatory Business
Signature	Title	 Date

DO NOT RETURN REFERENCE FOR APPENDIX A ONLY

SAMPLE CONTRACT **APPENDIX B**

FORM NUMBER P-37 (version 5/8/15)

Subject:

Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.			
1.1 State Agency Name		1.2 State Agency Address	
12 Contact Name		1.4 Contractor Address	
1.3 Contractor Name		1.4 Contractor Address	
1.5 Contractor Phone Number	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation
1.9 Contracting Officer for Stat	e Agency	1.10 State Agency Telephone Nu	ımber
1.11 Contractor Signature		1.12 Name and Title of Contrac	tor Signatory
1.13 Acknowledgement: State	of , County of		
	ame is signed in block 1.11, and ac	ly appeared the person identified in knowledged that s/he executed this	
[Seal]			
1.13.2 Name and Title of Notar	y or Justice of the Peace		
1.14 State Agency Signature	Date:	1.15 Name and Title of State Ag	gency Signatory
1.16 Approval by the N.H. Dep	artment of Administration, Division	on of Personnel (if applicable)	
Ву:		Director, On:	
1.17 Approval by the Attorney	General (Form, Substance and Exe	ecution) (if applicable)	
By:		On:	
1.18 Approval by the Governor	and Executive Council (if application)	able)	
By:		On:	

APPENDIX B

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws. 6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

SAMPLE CONTRACT

REFERENCE FOR APPENDIX A ONLY

APPENDIX B

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions: 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination; 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
- 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In

the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate; and
- 14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

Page 3 of 4

Contractor Initials _	
Date	

SAMPLE CONTRACT

REFERENCE FOR APPENDIX A ONLY

APPENDIX B

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- **16. WAIVER OF BREACH.** No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- **17. NOTICE.** Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- **18. AMENDMENT.** This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to State law, rule or policy.

19. CONSTRUCTION OF AGREEMENT AND TERMS.

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

- **20. THIRD PARTIES.** The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- **21. HEADINGS**. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- **22. SPECIAL PROVISIONS.** Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- **23. SEVERABILITY.** In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- **24. ENTIRE AGREEMENT.** This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

Contractor Initials
Date

New Hampshire Department of Health and Human Services

Exhibit C



SPECIAL PROVISIONS

Contractors Obligations: The Contractor covenants and agrees that all funds received by the Contractor under the Contract shall be used only as payment to the Contractor for services provided to eligible individuals and, in the furtherance of the aforesaid covenants, the Contractor hereby covenants and agrees as follows:

- Compliance with Federal and State Laws: If the Contractor is permitted to determine the eligibility
 of individuals such eligibility determination shall be made in accordance with applicable federal and
 state laws, regulations, orders, guidelines, policies and procedures.
- 2. **Time and Manner of Determination:** Eligibility determinations shall be made on forms provided by the Department for that purpose and shall be made and remade at such times as are prescribed by the Department.
- 3. **Documentation:** In addition to the determination forms required by the Department, the Contractor shall maintain a data file on each recipient of services hereunder, which file shall include all information necessary to support an eligibility determination and such other information as the Department requests. The Contractor shall furnish the Department with all forms and documentation regarding eligibility determinations that the Department may request or require.
- 4. **Fair Hearings:** The Contractor understands that all applicants for services hereunder, as well as individuals declared ineligible have a right to a fair hearing regarding that determination. The Contractor hereby covenants and agrees that all applicants for services shall be permitted to fill out an application form and that each applicant or re-applicant shall be informed of his/her right to a fair hearing in accordance with Department regulations.
- 5. Gratuities or Kickbacks: The Contractor agrees that it is a breach of this Contract to accept or make a payment, gratuity or offer of employment on behalf of the Contractor, any Sub-Contractor or the State in order to influence the performance of the Scope of Work detailed in Exhibit A of this Contract. The State may terminate this Contract and any sub-contract or sub-agreement if it is determined that payments, gratuities or offers of employment of any kind were offered or received by any officials, officers, employees or agents of the Contractor or Sub-Contractor.
- 6. Retroactive Payments: Notwithstanding anything to the contrary contained in the Contract or in any other document, contract or understanding, it is expressly understood and agreed by the parties hereto, that no payments will be made hereunder to reimburse the Contractor for costs incurred for any purpose or for any services provided to any individual prior to the Effective Date of the Contract and no payments shall be made for expenses incurred by the Contractor for any services provided prior to the date on which the individual applies for services or (except as otherwise provided by the federal regulations) prior to a determination that the individual is eligible for such services.
- 7. Conditions of Purchase: Notwithstanding anything to the contrary contained in the Contract, nothing herein contained shall be deemed to obligate or require the Department to purchase services hereunder at a rate which reimburses the Contractor in excess of the Contractors costs, at a rate which exceeds the amounts reasonable and necessary to assure the quality of such service, or at a rate which exceeds the rate charged by the Contractor to ineligible individuals or other third party funders for such service. If at any time during the term of this Contract or after receipt of the Final Expenditure Report hereunder, the Department shall determine that the Contractor has used payments hereunder to reimburse items of expense other than such costs, or has received payment in excess of such costs or in excess of such rates charged by the Contractor to ineligible individuals or other third party funders, the Department may elect to:
 - 7.1. Renegotiate the rates for payment hereunder, in which event new rates shall be established;
 - 7.2. Deduct from any future payment to the Contractor the amount of any prior reimbursement in excess of costs;

Exhibit C – Special Provisions	Contractor Initials	
Page 1 of 5	Date	

REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit C



7.3. Demand repayment of the excess payment by the Contractor in which event failure to make such repayment shall constitute an Event of Default hereunder. When the Contractor is permitted to determine the eligibility of individuals for services, the Contractor agrees to reimburse the Department for all funds paid by the Department to the Contractor for services provided to any individual who is found by the Department to be ineligible for such services at any time during the period of retention of records established herein.

RECORDS: MAINTENANCE, RETENTION, AUDIT, DISCLOSURE AND CONFIDENTIALITY:

- 8. **Maintenance of Records:** In addition to the eligibility records specified above, the Contractor covenants and agrees to maintain the following records during the Contract Period:
 - 8.1. Fiscal Records: books, records, documents and other data evidencing and reflecting all costs and other expenses incurred by the Contractor in the performance of the Contract, and all income received or collected by the Contractor during the Contract Period, said records to be maintained in accordance with accounting procedures and practices which sufficiently and properly reflect all such costs and expenses, and which are acceptable to the Department, and to include, without limitation, all ledgers, books, records, and original evidence of costs such as purchase requisitions and orders, vouchers, requisitions for materials, inventories, valuations of in-kind contributions, labor time cards, payrolls, and other records requested or required by the Department.
 - 8.2. Statistical Records: Statistical, enrollment, attendance or visit records for each recipient of services during the Contract Period, which records shall include all records of application and eligibility (including all forms required to determine eligibility for each such recipient), records regarding the provision of services and all invoices submitted to the Department to obtain payment for such services.
 - 8.3. Medical Records: Where appropriate and as prescribed by the Department regulations, the Contractor shall retain medical records on each patient/recipient of services.
- 9. Audit: Contractor shall submit an annual audit to the Department within 60 days after the close of the agency fiscal year. It is recommended that the report be prepared in accordance with the provision of Office of Management and Budget Circular A-133, "Audits of States, Local Governments, and Non Profit Organizations" and the provisions of Standards for Audit of Governmental Organizations, Programs, Activities and Functions, issued by the US General Accounting Office (GAO standards) as they pertain to financial compliance audits.
 - 9.1. Audit and Review: During the term of this Contract and the period for retention hereunder, the Department, the United States Department of Health and Human Services, and any of their designated representatives shall have access to all reports and records maintained pursuant to the Contract for purposes of audit, examination, excerpts and transcripts.
 - 9.2. Audit Liabilities: In addition to and not in any way in limitation of obligations of the Contract, it is understood and agreed by the Contractor that the Contractor shall be held liable for any state or federal audit exceptions and shall return to the Department, all payments made under the Contract to which exception has been taken or which have been disallowed because of such an exception.
- 10. Confidentiality of Records: All information, reports, and records maintained hereunder or collected in connection with the performance of the services and the Contract shall be confidential and shall not be disclosed by the Contractor, provided however, that pursuant to state laws and the regulations of the Department regarding the use and disclosure of such information, disclosure may be made to public officials requiring such information in connection with their official duties and for purposes directly connected to the administration of the services and the Contract; and provided further, that the use or disclosure by any party of any information concerning a recipient for any purpose not directly connected with the administration of the Department or the Contractor's responsibilities with respect to purchased services hereunder is prohibited except on written consent of the recipient, his attorney or quardian.

Exhibit C – Special Provisions Contractor Initials ______

Page 2 of 5 Date _____

Appendix B

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit C



Notwithstanding anything to the contrary contained herein the covenants and conditions contained in the Paragraph shall survive the termination of the Contract for any reason whatsoever.

- 11. **Reports:** Fiscal and Statistical: The Contractor agrees to submit the following reports at the following times if requested by the Department.
 - 11.1. Interim Financial Reports: Written interim financial reports containing a detailed description of all costs and non-allowable expenses incurred by the Contractor to the date of the report and containing such other information as shall be deemed satisfactory by the Department to justify the rate of payment hereunder. Such Financial Reports shall be submitted on the form designated by the Department or deemed satisfactory by the Department.
 - 11.2. Final Report: A final report shall be submitted within thirty (30) days after the end of the term of this Contract. The Final Report shall be in a form satisfactory to the Department and shall contain a summary statement of progress toward goals and objectives stated in the Proposal and other information required by the Department.
- 12. **Completion of Services:** Disallowance of Costs: Upon the purchase by the Department of the maximum number of units provided for in the Contract and upon payment of the price limitation hereunder, the Contract and all the obligations of the parties hereunder (except such obligations as, by the terms of the Contract are to be performed after the end of the term of this Contract and/or survive the termination of the Contract) shall terminate, provided however, that if, upon review of the Final Expenditure Report the Department shall disallow any expenses claimed by the Contractor as costs hereunder the Department shall retain the right, at its discretion, to deduct the amount of such expenses as are disallowed or to recover such sums from the Contractor.
- 13. **Credits:** All documents, notices, press releases, research reports and other materials prepared during or resulting from the performance of the services of the Contract shall include the following statement:
 - 13.1. The preparation of this (report, document etc.) was financed under a Contract with the State of New Hampshire, Department of Health and Human Services, with funds provided in part by the State of New Hampshire and/or such other funding sources as were available or required, e.g., the United States Department of Health and Human Services.
- 14. **Prior Approval and Copyright Ownership:** All materials (written, video, audio) produced or purchased under the contract shall have prior approval from DHHS before printing, production, distribution or use. The DHHS will retain copyright ownership for any and all original materials produced, including, but not limited to, brochures, resource directories, protocols or guidelines, posters, or reports. Contractor shall not reproduce any materials produced under the contract without prior written approval from DHHS.
- 15. Operation of Facilities: Compliance with Laws and Regulations: In the operation of any facilities for providing services, the Contractor shall comply with all laws, orders and regulations of federal, state, county and municipal authorities and with any direction of any Public Officer or officers pursuant to laws which shall impose an order or duty upon the contractor with respect to the operation of the facility or the provision of the services at such facility. If any governmental license or permit shall be required for the operation of the said facility or the performance of the said services, the Contractor will procure said license or permit, and will at all times comply with the terms and conditions of each such license or permit. In connection with the foregoing requirements, the Contractor hereby covenants and agrees that, during the term of this Contract the facilities shall comply with all rules, orders, regulations, and requirements of the State Office of the Fire Marshal and the local fire protection agency, and shall be in conformance with local building and zoning codes, bylaws and regulations.
- 16. **Equal Employment Opportunity Plan (EEOP):** The Contractor will provide an Equal Employment Opportunity Plan (EEOP) to the Office for Civil Rights, Office of Justice Programs (OCR), if it has received a single award of \$500,000 or more. If the recipient receives \$25,000 or more and has 50 or

Exhibit C – Special Provisions	Contractor Initials	
Page 3 of 5	Date	

New Hampshire Department of Health and Human Services

Exhibit C



more employees, it will maintain a current EEOP on file and submit an EEOP Certification Form to the OCR, certifying that its EEOP is on file. For recipients receiving less than \$25,000, or public grantees with fewer than 50 employees, regardless of the amount of the award, the recipient will provide an EEOP Certification Form to the OCR certifying it is not required to submit or maintain an EEOP. Non-profit organizations, Indian Tribes, and medical and educational institutions are exempt from the EEOP requirement, but are required to submit a certification form to the OCR to claim the exemption. EEOP Certification Forms are available at: http://www.oip.usdoi/about/ocr/pdfs/cert.pdf.

- 17. Limited English Proficiency (LEP): As clarified by Executive Order 13166, Improving Access to Services for persons with Limited English Proficiency, and resulting agency guidance, national origin discrimination includes discrimination on the basis of limited English proficiency (LEP). To ensure compliance with the Omnibus Crime Control and Safe Streets Act of 1968 and Title VI of the Civil Rights Act of 1964, Contractors must take reasonable steps to ensure that LEP persons have meaningful access to its programs.
- 18. Pilot Program for Enhancement of Contractor Employee Whistleblower Protections: The following shall apply to all contracts that exceed the Simplified Acquisition Threshold as defined in 48 CFR 2.101 (currently, \$150,000)

CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS (SEP 2013)

- (a) This contract and employees working on this contract will be subject to the whistleblower rights and remedies in the pilot program on Contractor employee whistleblower protections established at 41 U.S.C. 4712 by section 828 of the National Defense Authorization Act for Fiscal Year 2013 (Pub. L. 112-239) and FAR 3.908.
- (b) The Contractor shall inform its employees in writing, in the predominant language of the workforce, of employee whistleblower rights and protections under 41 U.S.C. 4712, as described in section 3.908 of the Federal Acquisition Regulation.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in all subcontracts over the simplified acquisition threshold.
- 19. Subcontractors: DHHS recognizes that the Contractor may choose to use subcontractors with greater expertise to perform certain health care services or functions for efficiency or convenience, but the Contractor shall retain the responsibility and accountability for the function(s). Prior to subcontracting, the Contractor shall evaluate the subcontractor's ability to perform the delegated function(s). This is accomplished through a written agreement that specifies activities and reporting responsibilities of the subcontractor and provides for revoking the delegation or imposing sanctions if the subcontractor's performance is not adequate. Subcontractors are subject to the same contractual conditions as the Contractor and the Contractor is responsible to ensure subcontractor compliance with those conditions.

When the Contractor delegates a function to a subcontractor, the Contractor shall do the following:

- 19.1. Evaluate the prospective subcontractor's ability to perform the activities, before delegating the function
- 19.2. Have a written agreement with the subcontractor that specifies activities and reporting responsibilities and how sanctions/revocation will be managed if the subcontractor's performance is not adequate
- 19.3. Monitor the subcontractor's performance on an ongoing basis

Exhibit C – Special Provisions	Contractor Initials	
Page 4 of 5	Date	

REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit C



- 19.4. Provide to DHHS an annual schedule identifying all subcontractors, delegated functions and responsibilities, and when the subcontractor's performance will be reviewed
- 19.5. DHHS shall, at its discretion, review and approve all subcontracts.

If the Contractor identifies deficiencies or areas for improvement are identified, the Contractor shall take corrective action.

DEFINITIONS

As used in the Contract, the following terms shall have the following meanings:

COSTS: Shall mean those direct and indirect items of expense determined by the Department to be allowable and reimbursable in accordance with cost and accounting principles established in accordance with state and federal laws, regulations, rules and orders.

DEPARTMENT: NH Department of Health and Human Services.

FINANCIAL MANAGEMENT GUIDELINES: Shall mean that section of the Contractor Manual which is entitled "Financial Management Guidelines" and which contains the regulations governing the financial activities of contractor agencies which have contracted with the State of NH to receive funds.

PROPOSAL: If applicable, shall mean the document submitted by the Contractor on a form or forms required by the Department and containing a description of the Services to be provided to eligible individuals by the Contractor in accordance with the terms and conditions of the Contract and setting forth the total cost and sources of revenue for each service to be provided under the Contract.

UNIT: For each service that the Contractor is to provide to eligible individuals hereunder, shall mean that period of time or that specified activity determined by the Department and specified in Exhibit B of the Contract.

FEDERAL/STATE LAW: Wherever federal or state laws, regulations, rules, orders, and policies, etc. are referred to in the Contract, the said reference shall be deemed to mean all such laws, regulations, etc. as they may be amended or revised from the time to time.

CONTRACTOR MANUAL: Shall mean that document prepared by the NH Department of Administrative Services containing a compilation of all regulations promulgated pursuant to the New Hampshire Administrative Procedures Act. NH RSA Ch 541-A, for the purpose of implementing State of NH and federal regulations promulgated thereunder.

SUPPLANTING OTHER FEDERAL FUNDS: The Contractor guarantees that funds provided under this Contract will not supplant any existing federal funds available for these services.

Date ____

New Hampshire Department of Health and Human Services

Exhibit C-1



REVISIONS TO GENERAL PROVISIONS

- 1. Subparagraph 4 of the General Provisions of this contract, Conditional Nature of Agreement, is replaced as follows:
 - 4. CONDITIONAL NATURE OF AGREEMENT.
 - Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including without limitation, the continuance of payments, in whole or in part, under this Agreement are contingent upon continued appropriation or availability of funds, including any subsequent changes to the appropriation or availability of funds affected by any state or federal legislative or executive action that reduces, eliminates, or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope of Services provided in Exhibit A, Scope of Services, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of appropriated or available funds. In the event of a reduction, termination or modification of appropriated or available funds, the State shall have the right to withhold payment until such funds become available, if ever. The State shall have the right to reduce, terminate or modify services under this Agreement immediately upon giving the Contractor notice of such reduction, termination or modification. The State shall not be required to transfer funds from any other source or account into the Account(s) identified in block 1.6 of the General Provisions, Account Number, or any other account, in the event funds are reduced or unavailable.
- 2. Subparagraph 10 of the General Provisions of this contract, Termination, is amended by adding the following language;
 - 10.1 The State may terminate the Agreement at any time for any reason, at the sole discretion of the State, 30 days after giving the Contractor written notice that the State is exercising its option to terminate the Agreement.
 - 10.2 In the event of early termination, the Contractor shall, within 15 days of notice of early termination, develop and submit to the State a Transition Plan for services under the Agreement, including but not limited to, identifying the present and future needs of clients receiving services under the Agreement and establishes a process to meet those needs.
 - 10.3 The Contractor shall fully cooperate with the State and shall promptly provide detailed information to support the Transition Plan including, but not limited to, any information or data requested by the State related to the termination of the Agreement and Transition Plan and shall provide ongoing communication and revisions of the Transition Plan to the State as requested.
 - 10.4 In the event that services under the Agreement, including but not limited to clients receiving services under the Agreement are transitioned to having services delivered by another entity including contracted providers or the State, the Contractor shall provide a process for uninterrupted delivery of services in the Transition Plan.
 - 10.5 The Contractor shall establish a method of notifying clients and other affected individuals about the transition. The Contractor shall include the proposed communications in its Transition Plan submitted to the State as described above.

Exhibit C-1 – Revisions to Standard Provisions

Contractor Initials

Appendix B

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

ALTERNATIVE I - FOR GRANTEES OTHER THAN INDIVIDUALS

US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS US DEPARTMENT OF EDUCATION - CONTRACTORS US DEPARTMENT OF AGRICULTURE - CONTRACTORS

This certification is required by the regulations implementing Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.). The January 31, 1989 regulations were amended and published as Part II of the May 25, 1990 Federal Register (pages 21681-21691), and require certification by grantees (and by inference, sub-grantees and sub-contractors), prior to award, that they will maintain a drug-free workplace. Section 3017.630(c) of the regulation provides that a grantee (and by inference, sub-grantees and sub-contractors) that is a State may elect to make one certification to the Department in each federal fiscal year in lieu of certificates for each grant during the federal fiscal year covered by the certification. The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment. Contractors using this form should send it to:

Commissioner
NH Department of Health and Human Services
129 Pleasant Street,
Concord, NH 03301-6505

- 1. The grantee certifies that it will or will continue to provide a drug-free workplace by:
 - 1.1. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
 - 1.2. Establishing an ongoing drug-free awareness program to inform employees about
 - 1.2.1. The dangers of drug abuse in the workplace;
 - 1.2.2. The grantee's policy of maintaining a drug-free workplace;
 - 1.2.3. Any available drug counseling, rehabilitation, and employee assistance programs; and
 - 1.2.4. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
 - 1.3. Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);
 - 1.4. Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will
 - 1.4.1. Abide by the terms of the statement; and
 - 1.4.2. Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
 - 1.5. Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph 1.4.2 from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer on whose grant activity the convicted employee was working, unless the Federal agency

REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit D



has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;

- 1.6. Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph 1.4.2, with respect to any employee who is so convicted
 - 1.6.1. Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
 - 1.6.2. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
- 1.7. Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs 1.1, 1.2, 1.3, 1.4, 1.5, and 1.6.

Place of Performance (street address, city, county, state, zip code) (list each location)

2. The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant.

Check ☐ if there are workplaces on file that are not identified here.

Contractor Name:

Date

Name:

Title:

Date _____

REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit E



CERTIFICATION REGARDING LOBBYING

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Section 319 of Public Law 101-121, Government wide Guidance for New Restrictions on Lobbying, and 31 U.S.C. 1352, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS US DEPARTMENT OF EDUCATION - CONTRACTORS US DEPARTMENT OF AGRICULTURE - CONTRACTORS

Programs (indicate applicable program covered):

- *Temporary Assistance to Needy Families under Title IV-A
- *Child Support Enforcement Program under Title IV-D
- *Social Services Block Grant Program under Title XX
- *Medicaid Program under Title XIX
- *Community Services Block Grant under Title VI
- *Child Care Development Block Grant under Title IV

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1. No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor).
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or subcontractor), the undersigned shall complete and submit Standard Form LLL, (Disclosure Form to Report Lobbying, in accordance with its instructions, attached and identified as Standard Exhibit E-I.)
- 3. The undersigned shall require that the language of this certification be included in the award document for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

	Contractor Name:	Contractor Name:	
Date	Name: Title:		
	Exhibit E – Certification Regarding Lobbying	Contractor Initials	
CU/DHHS/110713	Page 1 of 1	Date	

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit F



CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Executive Office of the President, Executive Order 12549 and 45 CFR Part 76 regarding Debarment, Suspension, and Other Responsibility Matters, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

INSTRUCTIONS FOR CERTIFICATION

- 1. By signing and submitting this proposal (contract), the prospective primary participant is providing the certification set out below.
- 2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. If necessary, the prospective participant shall submit an explanation of why it cannot provide the certification. The certification or explanation will be considered in connection with the NH Department of Health and Human Services' (DHHS) determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
- 3. The certification in this clause is a material representation of fact upon which reliance was placed when DHHS determined to enter into this transaction. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, DHHS may terminate this transaction for cause or default.
- 4. The prospective primary participant shall provide immediate written notice to the DHHS agency to whom this proposal (contract) is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 5. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549: 45 CFR Part 76. See the attached definitions.
- 6. The prospective primary participant agrees by submitting this proposal (contract) that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by DHHS.
- 7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions," provided by DHHS, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or involuntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List (of excluded parties).
- 9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and

Contractor Initials	
Date	

REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit F



information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal government, DHHS may terminate this transaction for cause or default.

PRIMARY COVERED TRANSACTIONS

- 11. The prospective primary participant certifies to the best of its knowledge and belief, that it and its principals:
 - 11.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
 - 11.2. have not within a three-year period preceding this proposal (contract) been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or a contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - 11.3. are not presently indicted for otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (I)(b) of this certification; and
 - 11.4. have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- 12. Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal (contract).

LOWER TIER COVERED TRANSACTIONS

- 13. By signing and submitting this lower tier proposal (contract), the prospective lower tier participant, as defined in 45 CFR Part 76, certifies to the best of its knowledge and belief that it and its principals:
 - 13.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
 - 13.2. where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal (contract).
- 14. The prospective lower tier participant further agrees by submitting this proposal (contract) that it will include this clause entitled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion Lower Tier Covered Transactions," without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

	Contractor Name:	
Date	Name:	
	Title:	

Date ____

6/27/14 Rev. 10/21/14

SAMPLE CONTRACT Appendix B

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit G



CERTIFICATION OF COMPLIANCE WITH REQUIREMENTS PERTAINING TO FEDERAL NONDISCRIMINATION, EQUAL TREATMENT OF FAITH-BASED ORGANIZATIONS AND WHISTLEBLOWER PROTECTIONS

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

Contractor will comply, and will require any subgrantees or subcontractors to comply, with any applicable federal nondiscrimination requirements, which may include:

- the Omnibus Crime Control and Safe Streets Act of 1968 (42 U.S.C. Section 3789d) which prohibits recipients of federal funding under this statute from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act requires certain recipients to produce an Equal Employment Opportunity Plan;
- the Juvenile Justice Delinquency Prevention Act of 2002 (42 U.S.C. Section 5672(b)) which adopts by reference, the civil rights obligations of the Safe Streets Act. Recipients of federal funding under this statute are prohibited from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act includes Equal Employment Opportunity Plan requirements;
- the Civil Rights Act of 1964 (42 U.S.C. Section 2000d, which prohibits recipients of federal financial assistance from discriminating on the basis of race, color, or national origin in any program or activity);
- the Rehabilitation Act of 1973 (29 U.S.C. Section 794), which prohibits recipients of Federal financial assistance from discriminating on the basis of disability, in regard to employment and the delivery of services or benefits, in any program or activity;
- the Americans with Disabilities Act of 1990 (42 U.S.C. Sections 12131-34), which prohibits discrimination and ensures equal opportunity for persons with disabilities in employment, State and local government services, public accommodations, commercial facilities, and transportation;
- the Education Amendments of 1972 (20 U.S.C. Sections 1681, 1683, 1685-86), which prohibits discrimination on the basis of sex in federally assisted education programs;
- the Age Discrimination Act of 1975 (42 U.S.C. Sections 6106-07), which prohibits discrimination on the basis of age in programs or activities receiving Federal financial assistance. It does not include employment discrimination;
- 28 C.F.R. pt. 31 (U.S. Department of Justice Regulations OJJDP Grant Programs); 28 C.F.R. pt. 42 (U.S. Department of Justice Regulations Nondiscrimination; Equal Employment Opportunity; Policies and Procedures); Executive Order No. 13279 (equal protection of the laws for faith-based and community organizations); Executive Order No. 13559, which provide fundamental principles and policy-making criteria for partnerships with faith-based and neighborhood organizations;
- 28 C.F.R. pt. 38 (U.S. Department of Justice Regulations Equal Treatment for Faith-Based Organizations); and Whistleblower protections 41 U.S.C. §4712 and The National Defense Authorization Act (NDAA) for Fiscal Year 2013 (Pub. L. 112-239, enacted January 2, 2013) the Pilot Program for Enhancement of Contract Employee Whistleblower Protections, which protects employees against reprisal for certain whistle blowing activities in connection with federal grants and contracts.

The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment.

Littlibit G	
Co	ontractor Initials
Certification of Compliance with requirements pertaining to Federal Nondiscrimination, Equal Treatment of Faith-Base and Whistleblower protections	ed Organizations
Page 1 of 2	Date

DO NOT RETURN

SAMPLE CONTRACT Appendix B

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services **Exhibit G**



In the event a Federal or State court or Federal or State administrative agency makes a finding of discrimination after a due process hearing on the grounds of race, color, religion, national origin, or sex against a recipient of funds, the recipient will forward a copy of the finding to the Office for Civil Rights, to the applicable contracting agency or division within the Department of Health and Human Services, and to the Department of Health and Human Services Office of the Ombudsman.

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following

visions
vis

New Hampshire Department of Health and Human Services

Exhibit H



CERTIFICATION REGARDING ENVIRONMENTAL TOBACCO SMOKE

Public Law 103-227, Part C - Environmental Tobacco Smoke, also known as the Pro-Children Act of 1994 (Act), requires that smoking not be permitted in any portion of any indoor facility owned or leased or contracted for by an entity and used routinely or regularly for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs either directly or through State or local governments, by Federal grant, contract, loan, or loan guarantee. The law does not apply to children's services provided in private residences, facilities funded solely by Medicare or Medicaid funds, and portions of facilities used for inpatient drug or alcohol treatment. Failure to comply with the provisions of the law may result in the imposition of a civil monetary penalty of up to \$1000 per day and/or the imposition of an administrative compliance order on the responsible entity.

The Contractor identified in Section 1.3 of the General Provisions agrees, by signature of the Contractor's representative as identified in Section 1.11 and 1.12 of the General Provisions, to execute the following certification:

 By signing and submitting this contract, the Contractor agrees to make reasonable efforts to comply with all applicable provisions of Public Law 103-227. Part C, known as the Pro-Children Act of 1994.

The state of the s	, , , , , , , , , , , , , , , , , , , ,	
	Contractor Name:	
Date	Name: Title:	

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



Exhibit I

HEALTH INSURANCE PORTABLITY ACT BUSINESS ASSOCIATE AGREEMENT

The Contractor identified in Section 1.3 of the General Provisions of the Agreement agrees to comply with the Health Insurance Portability and Accountability Act, Public Law 104-191 and with the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160 and 164 applicable to business associates. As defined herein, "Business Associate" shall mean the Contractor and subcontractors and agents of the Contractor that receive, use or have access to protected health information under this Agreement and "Covered Entity" shall mean the State of New Hampshire, Department of Health and Human Services.

(1) <u>Definitions</u>.

- a. <u>"Breach"</u> shall have the same meaning as the term "Breach" in section 164.402 of Title 45, Code of Federal Regulations.
- b. <u>"Business Associate"</u> has the meaning given such term in section 160.103 of Title 45, Code of Federal Regulations.
- <u>"Covered Entity"</u> has the meaning given such term in section 160.103 of Title 45,
 Code of Federal Regulations.
- d. "<u>Designated Record Set</u>" shall have the same meaning as the term "designated record set" in 45 CFR Section 164.501.
- e. "<u>Data Aggregation</u>" shall have the same meaning as the term "data aggregation" in 45 CFR Section 164.501.
- f. "<u>Health Care Operations</u>" shall have the same meaning as the term "health care operations" in 45 CFR Section 164.501.
- g. <u>"HITECH Act"</u> means the Health Information Technology for Economic and Clinical Health Act, TitleXIII, Subtitle D, Part 1 & 2 of the American Recovery and Reinvestment Act of 2009.
- h. "HIPAA" means the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191 and the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160, 162 and 164 and amendments thereto.
- "Individual" shall have the same meaning as the term "individual" in 45 CFR Section 160.103 and shall include a person who qualifies as a personal representative in accordance with 45 CFR Section 164.501(g).
- j. "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 CFR Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
- k. "<u>Protected Health Information</u>" shall have the same meaning as the term "protected health information" in 45 CFR Section 160.103, limited to the information created or received by Business Associate from or on behalf of Covered Entity.

Exhibit I	Contractor Initials
Health Insurance Portability Act	
Business Associate Agreement	
Page 1 of 6	Date

REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services



Exhibit I

- "Required by Law" shall have the same meaning as the term "required by law" in 45 CFR Section 164.103.
- m. "Secretary" shall mean the Secretary of the Department of Health and Human Services or his/her designee.
- n. "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 CFR Part 164, Subpart C, and amendments thereto.
- o. <u>"Unsecured Protected Health Information"</u> means protected health information that is not secured by a technology standard that renders protected health information unusable, unreadable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.
- p. Other Definitions All terms not otherwise defined herein shall have the meaning established under 45 C.F.R. Parts 160, 162 and 164, as amended from time to time, and the HITECH Act.

(2) <u>Business Associate Use and Disclosure of Protected Health Information.</u>

- a. Business Associate shall not use, disclose, maintain or transmit Protected Health Information (PHI) except as reasonably necessary to provide the services outlined under Exhibit A of the Agreement. Further, Business Associate, including but not limited to all its directors, officers, employees and agents, shall not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
- b. Business Associate may use or disclose PHI:
 - I. For the proper management and administration of the Business Associate;
 - II. As required by law, pursuant to the terms set forth in paragraph d. below; or
 - III. For data aggregation purposes for the health care operations of Covered Entity.
- c. To the extent Business Associate is permitted under the Agreement to disclose PHI to a third party, Business Associate must obtain, prior to making any such disclosure, (i) reasonable assurances from the third party that such PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party; and (ii) an agreement from such third party to notify Business Associate, in accordance with the HIPAA Privacy, Security, and Breach Notification Rules of any breaches of the confidentiality of the PHI, to the extent it has obtained knowledge of such breach.
- d. The Business Associate shall not, unless such disclosure is reasonably necessary to provide services under Exhibit A of the Agreement, disclose any PHI in response to a request for disclosure on the basis that it is required by law, without first notifying Covered Entity so that Covered Entity has an opportunity to object to the disclosure and to seek appropriate relief. If Covered Entity objects to such disclosure, the Business

Contractor Initials ______

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



Exhibit I

Associate shall refrain from disclosing the PHI until Covered Entity has exhausted all remedies.

e. If the Covered Entity notifies the Business Associate that Covered Entity has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Business Associate shall be bound by such additional restrictions and shall not disclose PHI in violation of such additional restrictions and shall abide by any additional security safeguards.

(3) Obligations and Activities of Business Associate.

- a. The Business Associate shall notify the Covered Entity's Privacy Officer immediately after the Business Associate becomes aware of any use or disclosure of protected health information not provided for by the Agreement including breaches of unsecured protected health information and/or any security incident that may have an impact on the protected health information of the Covered Entity.
- b. The Business Associate shall immediately perform a risk assessment when it becomes aware of any of the above situations. The risk assessment shall include, but not be limited to:
 - The nature and extent of the protected health information involved, including the types of identifiers and the likelihood of re-identification:
 - o The unauthorized person used the protected health information or to whom the disclosure was made;
 - o Whether the protected health information was actually acquired or viewed
 - o The extent to which the risk to the protected health information has been mitigated.

The Business Associate shall complete the risk assessment within 48 hours of the breach and immediately report the findings of the risk assessment in writing to the Covered Entity.

- c. The Business Associate shall comply with all sections of the Privacy, Security, and Breach Notification Rule.
- d. Business Associate shall make available all of its internal policies and procedures, books and records relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of Covered Entity to the Secretary for purposes of determining Covered Entity's compliance with HIPAA and the Privacy and Security Rule.
- e. Business Associate shall require all of its business associates that receive, use or have access to PHI under the Agreement, to agree in writing to adhere to the same restrictions and conditions on the use and disclosure of PHI contained herein, including the duty to return or destroy the PHI as provided under Section 3 (I). The Covered Entity shall be considered a direct third party beneficiary of the Contractor's business associate agreements with Contractor's intended business associates, who will be receiving PHI

Contractor Initials
Date

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



Exhibit I

pursuant to this Agreement, with rights of enforcement and indemnification from such business associates who shall be governed by standard Paragraph #13 of the standard contract provisions (P-37) of this Agreement for the purpose of use and disclosure of protected health information.

- f. Within five (5) business days of receipt of a written request from Covered Entity, Business Associate shall make available during normal business hours at its offices all records, books, agreements, policies and procedures relating to the use and disclosure of PHI to the Covered Entity, for purposes of enabling Covered Entity to determine Business Associate's compliance with the terms of the Agreement.
- g. Within ten (10) business days of receiving a written request from Covered Entity, Business Associate shall provide access to PHI in a Designated Record Set to the Covered Entity, or as directed by Covered Entity, to an individual in order to meet the requirements under 45 CFR Section 164.524.
- h. Within ten (10) business days of receiving a written request from Covered Entity for an amendment of PHI or a record about an individual contained in a Designated Record Set, the Business Associate shall make such PHI available to Covered Entity for amendment and incorporate any such amendment to enable Covered Entity to fulfill its obligations under 45 CFR Section 164.526.
- Business Associate shall document such disclosures of PHI and information related to such disclosures as would be required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR Section 164.528.
- j. Within ten (10) business days of receiving a written request from Covered Entity for a request for an accounting of disclosures of PHI, Business Associate shall make available to Covered Entity such information as Covered Entity may require to fulfill its obligations to provide an accounting of disclosures with respect to PHI in accordance with 45 CFR Section 164.528.
- k. In the event any individual requests access to, amendment of, or accounting of PHI directly from the Business Associate, the Business Associate shall within two (2) business days forward such request to Covered Entity. Covered Entity shall have the responsibility of responding to forwarded requests. However, if forwarding the individual's request to Covered Entity would cause Covered Entity or the Business Associate to violate HIPAA and the Privacy and Security Rule, the Business Associate shall instead respond to the individual's request as required by such law and notify Covered Entity of such response as soon as practicable.
- I. Within ten (10) business days of termination of the Agreement, for any reason, the Business Associate shall return or destroy, as specified by Covered Entity, all PHI received from, or created or received by the Business Associate in connection with the Agreement, and shall not retain any copies or back-up tapes of such PHI. If return or destruction is not feasible, or the disposition of the PHI has been otherwise agreed to in the Agreement, Business Associate shall continue to extend the protections of the Agreement, to such PHI and limit further uses and disclosures of such PHI to those purposes that make the return or destruction infeasible, for so long as Business

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



Exhibit I

Associate maintains such PHI. If Covered Entity, in its sole discretion, requires that the Business Associate destroy any or all PHI, the Business Associate shall certify to Covered Entity that the PHI has been destroyed.

(4) Obligations of Covered Entity

- a. Covered Entity shall notify Business Associate of any changes or limitation(s) in its Notice of Privacy Practices provided to individuals in accordance with 45 CFR Section 164.520, to the extent that such change or limitation may affect Business Associate's use or disclosure of PHI.
- b. Covered Entity shall promptly notify Business Associate of any changes in, or revocation of permission provided to Covered Entity by individuals whose PHI may be used or disclosed by Business Associate under this Agreement, pursuant to 45 CFR Section 164.506 or 45 CFR Section 164.508.
- c. Covered entity shall promptly notify Business Associate of any restrictions on the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 CFR 164.522, to the extent that such restriction may affect Business Associate's use or disclosure of PHI.

(5) <u>Termination for Cause</u>

In addition to Paragraph 10 of the standard terms and conditions (P-37) of this Agreement the Covered Entity may immediately terminate the Agreement upon Covered Entity's knowledge of a breach by Business Associate of the Business Associate Agreement set forth herein as Exhibit I. The Covered Entity may either immediately terminate the Agreement or provide an opportunity for Business Associate to cure the alleged breach within a timeframe specified by Covered Entity. If Covered Entity determines that neither termination nor cure is feasible, Covered Entity shall report the violation to the Secretary.

(6) <u>Miscellaneous</u>

- a. <u>Definitions and Regulatory References</u>. All terms used, but not otherwise defined herein, shall have the same meaning as those terms in the Privacy and Security Rule, amended from time to time. A reference in the Agreement, as amended to include this Exhibit I, to a Section in the Privacy and Security Rule means the Section as in effect or as amended.
- b. <u>Amendment</u>. Covered Entity and Business Associate agree to take such action as is necessary to amend the Agreement, from time to time as is necessary for Covered Entity to comply with the changes in the requirements of HIPAA, the Privacy and Security Rule, and applicable federal and state law.
- c. <u>Data Ownership</u>. The Business Associate acknowledges that it has no ownership rights with respect to the PHI provided by or created on behalf of Covered Entity.
- d. <u>Interpretation</u>. The parties agree that any ambiguity in the Agreement shall be resolved to permit Covered Entity to comply with HIPAA, the Privacy and Security Rule.

Exhibit I	Contractor Initials
Health Insurance Portability Act	
Business Associate Agreement	
Page 5 of 6	Date

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



Exhibit I

- e. <u>Segregation</u>. If any term or condition of this Exhibit I or the application thereof to any person(s) or circumstance is held invalid, such invalidity shall not affect other terms or conditions which can be given effect without the invalid term or condition; to this end the terms and conditions of this Exhibit I are declared severable.
- f. <u>Survival</u>. Provisions in this Exhibit I regarding the use and disclosure of PHI, return or destruction of PHI, extensions of the protections of the Agreement in section (3) I, the defense and indemnification provisions of section (3) e and Paragraph 13 of the standard terms and conditions (P-37), shall survive the termination of the Agreement.

IN WITNESS WHEREOF, the parties here	eto have duly executed this Exhibit I.
The State	Name of the Contractor
Signature of Authorized Representative	Signature of Authorized Representative
Name of Authorized Representative	Name of Authorized Representative
Title of Authorized Representative	Title of Authorized Representative
Date	Date

3/2014

Contractor Initials _____

Date _____

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit J



CERTIFICATION REGARDING THE FEDERAL FUNDING ACCOUNTABILITY AND TRANSPARENCY ACT (FFATA) COMPLIANCE

The Federal Funding Accountability and Transparency Act (FFATA) requires prime awardees of individual Federal grants equal to or greater than \$25,000 and awarded on or after October 1, 2010, to report on data related to executive compensation and associated first-tier sub-grants of \$25,000 or more. If the initial award is below \$25,000 but subsequent grant modifications result in a total award equal to or over \$25,000, the award is subject to the FFATA reporting requirements, as of the date of the award. In accordance with 2 CFR Part 170 (Reporting Subaward and Executive Compensation Information), the Department of Health and Human Services (DHHS) must report the following information for any subaward or contract award subject to the FFATA reporting requirements:

- 1. Name of entity
- 2. Amount of award
- 3. Funding agency
- 4. NAICS code for contracts / CFDA program number for grants
- 5. Program source
- 6. Award title descriptive of the purpose of the funding action
- 7. Location of the entity
- 8. Principle place of performance
- 9. Unique identifier of the entity (DUNS #)
- 10. Total compensation and names of the top five executives if:
 - 10.1. More than 80% of annual gross revenues are from the Federal government, and those revenues are greater than \$25M annually and
 - 10.2. Compensation information is not already available through reporting to the SEC.

Prime grant recipients must submit FFATA required data by the end of the month, plus 30 days, in which the award or award amendment is made.

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of The Federal Funding Accountability and Transparency Act, Public Law 109-282 and Public Law 110-252, and 2 CFR Part 170 (Reporting Subaward and Executive Compensation Information), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

The below named Contractor agrees to provide needed information as outlined above to the NH Department of Health and Human Services and to comply with all applicable provisions of the Federal Financial Accountability and Transparency Act.

Contractor Name

	Contractor Name.
Date	Name: Title:

Date ____

SAMPLE CONTRACT

REFERENCE FOR APPENDIX A ONLY Appendix B New Hampshire Department of Health and Human Services Exhibit J



FORM A

	the Contractor identified in Section 1.3 of the General Provisions, I certify that the responses to low listed questions are true and accurate.	the
1.	The DUNS number for your entity is:	
2.	In your business or organization's preceding completed fiscal year, did your business or organization or more of your annual gross revenue in U.S. federal contracts, subcorloans, grants, sub-grants, and/or cooperative agreements; and (2) \$25,000,000 or more in an gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?	ntracts,
	NOYES	
	If the answer to #2 above is NO, stop here	
	If the answer to #2 above is YES, please answer the following:	
3.	Does the public have access to information about the compensation of the executives in your business or organization through periodic reports filed under section 13(a) or 15(d) of the Sec Exchange Act of 1934 (15 U.S.C.78m(a), 78o(d)) or section 6104 of the Internal Revenue Con 1986?	urities
	NO YES	
	If the answer to #3 above is YES, stop here	
	If the answer to #3 above is NO, please answer the following:	
4.	The names and compensation of the five most highly compensated officers in your business organization are as follows:	or
	Name: Amount:	

Amount: _____

Amount:

Name:	Amount:
Name:	Amount:

Name: _____

Name: _____

Appendix B

New Hampshire Department of Health and Human Services Exhibit K



DHHS INFORMATION SECURITY REQUIREMENTS

- 1. Confidential Information: In addition to Paragraph #9 of the General Provisions (P-37) for the purpose of this RFP, the Department's Confidential information includes any and all information owned or managed by the State of NH - created, received from or on behalf of the Department of Health and Human Services (DHHS) or accessed in the course of performing contracted services - of which collection, disclosure, protection, and disposition is governed by state or federal law or regulation. This information includes, but is not limited to Personal Health Information (PHI), Personally Identifiable Information (PII), Federal Tax Information (FTI), Social Security Numbers (SSN), Payment Card Industry (PCI), and or other sensitive and confidential information.
- The vendor will maintain proper security controls to protect Department confidential information collected. processed, managed, and/or stored in the delivery of contracted services. Minimum expectations include:
 - 2.1. Maintain policies and procedures to protect Department confidential information throughout the information lifecycle, where applicable, (from creation, transformation, use, storage and secure destruction) regardless of the media used to store the data (i.e., tape, disk, paper, etc.).
 - 2.2. Maintain appropriate authentication and access controls to contractor systems that collect, transmit, or store Department confidential information where applicable.
 - 2.3. Encrypt, at a minimum, any Department confidential data stored on portable media, e.g., laptops, USB drives, as well as when transmitted over public networks like the Internet using current industry standards and best practices for strong encryption.
 - 2.4. Ensure proper security monitoring capabilities are in place to detect potential security events that can impact State of NH systems and/or Department confidential information for contractor provided systems.
 - 2.5. Provide security awareness and education for its employees, contractors and sub-contractors in support of protecting Department confidential information
 - 2.6. Maintain a documented breach notification and incident response process. The vendor will contact the Department within twenty-four 24 hours to the Department's contract manager, and additional email addresses provided in this section, of a confidential information breach, computer security incident, or suspected breach which affects or includes any State of New Hampshire systems that connect to the State of New Hampshire network.
 - 2.6.1. "Breach" shall have the same meaning as the term "Breach" in section 164.402 of Title 45, Code of Federal Regulations. "Computer Security Incident" shall have the same meaning "Computer Security Incident" in section two (2) of NIST Publication 800-61, Computer Security Incident Handling Guide, National Institute of Standards and Technology, U.S. Department of Commerce. Breach notifications will be sent to the following email addresses:
 - 2.6.1.1. DHHSChiefInformationOfficer@dhhs.nh.gov
 - DHHSInformationSecurityOffice@dhhs.nh.gov 2.6.1.2.
 - 2.7. If the vendor will maintain any Confidential Information on its systems (or its sub-contractor systems), the vendor will maintain a documented process for securely disposing of such data upon request or contract termination; and will obtain written certification for any State of New Hampshire data destroyed by the vendor or any subcontractors as a part of ongoing, emergency, and or disaster recovery operations. When no longer in use, electronic media containing State of New Hampshire data shall be rendered unrecoverable via a secure wipe program in accordance with industry-accepted standards for secure

Exhibit K – DHHS Information Security Requirements	Contractor Initials
Page 1 of 2	Date

SAMPLE CONTRACT

Appendix B

New Hampshire Department of Health and Human Services Exhibit K



deletion, or otherwise physically destroying the media (for example, degaussing). The vendor will document and certify in writing at time of the data destruction, and will provide written certification to the Department upon request. The written certification will include all details necessary to demonstrate data has been properly destroyed and validated. Where applicable, regulatory and professional standards for retention requirements will be jointly evaluated by the State and vendor prior to destruction.

- 2.8. If the vendor will be sub-contracting any core functions of the engagement supporting the services for State of New Hampshire, the vendor will maintain a program of an internal process or processes that defines specific security expectations, and monitoring compliance to security requirements that at a minimum match those for the vendor, including breach notification requirements.
- 3. The vendor will work with the Department to sign and comply with all applicable State of New Hampshire and Department system access and authorization policies and procedures, systems access forms, and computer use agreements as part of obtaining and maintaining access to any Department system(s). Agreements will be completed and signed by the vendor and any applicable sub-contractors prior to system access being authorized.
- 4. If the Department determines the vendor is a Business Associate pursuant to 45 CFR 160.103, the vendor will work with the Department to sign and execute a HIPAA Business Associate Agreement (BAA) with the Department and is responsible for maintaining compliance with the agreement.
- 5. The vendor will work with the Department at its request to complete a survey. The purpose of the survey is to enable the Department and vendor to monitor for any changes in risks, threats, and vulnerabilities that may occur over the life of the vendor engagement. The survey will be completed annually, or an alternate time frame at the Departments discretion with agreement by the vendor, or the Department may request the survey be completed when the scope of the engagement between the Department and the vendor changes. The vendor will not store, knowingly or unknowingly, any State of New Hampshire or Department data offshore or outside the boundaries of the United States unless prior express written consent is obtained from the appropriate authorized data owner or leadership member within the Department.

Exhibit K – DHHS Information Security Requirements

Contractor Initials ______

Page 2 of 2

Date ______

Appendix C Budget Form

New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Bidder/Program Name:

Budget Request for:

(Name of RFP)

Budget Period:

		Total Program Cost				Contractor Share / Match			Funded by DHHS contract share			
Line Item	Direct Increment		ndirect Fixed	Total	Direct Incremental		Indirect Fixed	Total	Direct Incremental	Indirect Fixed	Total	
Total Salary/Wages	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	
Employee Benefits	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
3. Consultants	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
4. Equipment:	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Rental	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Repair and Maintenance	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Purchase/Depreciation	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
5. Supplies:	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Educational	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Lab	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Pharmacy	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Medical	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Office	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	_
6. Travel	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
7. Occupancy	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
8. Current Expenses	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Telephone	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Postage	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Subscriptions	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Audit and Legal	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Insurance	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
Board Expenses	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
9. Software	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
10. Marketing/Communications	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
11. Staff Education and Training	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
12. Subcontracts/Agreements	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
13. Other (specific details mandatory):	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
	\$	- \$	- \$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-
TOTAL	\$	- \$	- \$	-	\$ -	\$	-	\$ -	-	\$ -	\$	-

Indirect As A Percent of Direct

#DIV/0!

Budget One Budget Period Page 1

Addendum to CLAS Section of RFP for Purpose of Documenting Title VI Compliance

All DHHS bidders are required to complete the following two (2) steps as part of their proposal:

- Perform an individualized organizational assessment, using the four-factor analysis, to determine the extent of language assistance to provide for programs, services and/or activities; and;
- (2) Taking into account the outcome of the four-factor analysis, respond to the questions below.

Background:

Title VI of the Civil Rights Act of 1964 and its implementing regulations provide that no person shall be subjected to discrimination on the basis of race, color, or national origin under any program that receives Federal financial assistance. The courts have held that national origin discrimination includes discrimination on the basis of limited English proficiency. Any organization or individual that receives Federal financial assistance, through either a grant, contract, or subcontract is a covered entity under Title VI. Examples of covered entities include the NH Department of Health and Human Services and its contractors.

Covered entities are required to take <u>reasonable steps</u> to ensure **meaningful access** by persons with limited English proficiency (LEP) to their programs and activities. LEP persons are those with a limited ability to speak, read, write or understand English.

The **key** to ensuring meaningful access by LEP persons is effective communication. An agency or provider can ensure effective communication by developing and implementing a language assistance program that includes policies and procedures for identifying and assessing the language needs of its LEP clients/applicants, and that provides for an array of language assistance options, notice to LEP persons of the right to receive language assistance free of charge, training of staff, periodic monitoring of the program, and translation of certain written materials.

The Office for Civil Rights (OCR) is the federal agency responsible for enforcing Title VI. OCR recognizes that covered entities vary in size, the number of LEP clients needing assistance, and the nature of the services provided. Accordingly, covered entities have some flexibility in how they address the needs of their LEP clients. (In other words, it is understood that one size language assistance program does not fit all covered entities.)

The **starting point** for covered entities to determine the extent of their obligation to provide LEP services is to apply a four-factor analysis to their organization. It is important to understand that the flexibility afforded in addressing the needs of LEP clients **does not diminish** the obligation covered entities have to address those needs.

7/2014

Appendix D

Page 1 of 7

Contractor Initials______

Examples of practices that may violate Title VI include:

- Limiting participation in a program or activity due to a person's limited English proficiency;
- Providing services to LEP persons that are more limited in scope or are lower in quality than those provided to other persons (such as then there is no qualified interpretation provided);
- Failing to inform LEP persons of the right to receive free interpreter services and/or requiring LEP persons to provide their own interpreter;
- Subjecting LEP persons to unreasonable delays in the delivery of services.

BIDDER STEP #1 - Individualized Assessment Using Four-Factor Analysis

The four-factor analysis helps an organization determine the right mix of services to provide to their LEP clients. The right mix of services is based upon an individualized assessment, involving the balancing of the following four factors.

- (1) The **number** or proportion of LEP persons served or likely to be encountered in the population that is eligible for the program;
- (2) The **frequency** with which LEP individuals come in contact with the program, activity or service;
- (3) The **importance** or impact of the contact upon the lives of the person(s) served by the program, activity or service;
- (4) The **resources** available to the organization to provide effective language assistance.

This addendum was created to facilitate bidders' application of the four-factor analysis to the services they provide. At this stage, bidders are not required to submit their four-factor analysis as part of their proposal. However, successful bidders will be required to submit a detailed description of the language assistance services they will provide to LEP persons to ensure meaningful access to their programs and/or services, within 10 days of the date the contract is approved by Governor and Council. For further guidance, please see the Bidder's Reference for Completing the Culturally and Linguistically Appropriate Services (CLAS) Section of the RFP, which is available in the Vendor/RFP Section of the DHHS website:

http://www.dhhs.nh.gov/business/index.htm

Appendix D Contractor Initials______
Page 2 of 7

7/2014

Important Items to Consider When Evaluating the Four Factors.

Factor #1 The number or proportion of LEP persons served or encountered in the population that is eligible for the program.

Considerations:

- The eligible population is specific to the program, activity or service. It includes LEP persons serviced by the program, as well as those directly affected by the program, activity or service.
- Organizations are required <u>not only</u> to examine data on LEP persons served by their program, but also those in the community who are *eligible* for the program (but who are not currently served or participating in the program due to existing language barriers).
- Relevant data sources may include information collected by program staff, as well as external data, such as the latest Census Reports.
- Recipients are required to apply this analysis to each language in the service
 area. When considering the number or proportion of LEP individuals in a
 service area, recipients should consider whether the minor children their
 programs serve have LEP parent(s) or guardian(s) with whom the recipient may
 need to interact. It is also important to consider language minority populations
 that are eligible for the programs or services, but are not currently served or
 participating in the program, due to existing language barriers.
- An effective means of determining the number of LEP persons served is to record the preferred languages of people who have day-to-day contact with the program.
- It is important to remember that the *focus* of the analysis is on the <u>lack</u> of English proficiency, not the ability to speak more than one language.

Factor #2: The frequency with which LEP individuals come in contact with the program, activity or service.

- The more frequently a recipient entity has contact with individuals in a particular language group, the more likely that language assistance in that language is needed. For example, the steps that are reasonable for a recipient that serves an LEP person on a one-time basis will be very different from those that are expected from a recipient that serves LEP persons daily.
- Even recipients that serve people from a particular language group infrequently
 or on an unpredictable basis should use this four-factor analysis to determine
 what to do if an LEP person seeks services from their program.
- The resulting plan may be as simple as being prepared to use a telephone interpreter service.
- The key is to have a plan in place.

Contractor Initials_____

7/2014

Factor #3 The importance or impact of the contact upon the lives of the person(s) served by the program, activity or service.

- The more important a recipient's activity, program or service, or the greater the
 possible consequence of the contact to the LEP persons, the more likely
 language services are needed.
- When considering this factor, the recipient should determine both the importance, as well as the urgency of the service. For example, if the communication is both important and urgent (such as the need to communicate information about an emergency medical procedure), it is more likely that immediate language services are required. If the information to be communicated is important but not urgent (such as the need to communicate information about elective surgery, where delay will not have any adverse impact on the patient's health), it is likely that language services are required, but that such services can be delayed for a reasonable length of time.

Factor #4 The resources available to the organization to provide effective language assistance.

- A recipient's level of resources and the costs of providing language assistance services is another factor to consider in the analysis.
- Remember, however, that cost is merely one factor in the analysis. Level of resources and costs do not diminish the requirement to address the need, however they may be considered in determining how the need is addressed;
- Resources and cost issues can often be reduced, for example, by sharing language assistance materials and services among recipients. Therefore, recipients should carefully explore the most cost-effective means of delivering quality language services prior to limiting services due to resource limitations.

Appendix D Contractor Initials______
Page 4 of 7

BIDDER STEP #2 - Required Questions Relating to Language Assistance Measures

Taking into account the four-factor analysis, please answer the following questions in the six areas of the table below. (**Do not** attempt to answer the questions until you have completed the four-factor analysis.) The Department understands that your responses will depend on the outcome of the four-factor analysis. The requirement to provide language assistance does not vary, but the measures taken to provide the assistance will necessarily differ from organization to organization.

1. IDENTIFICATION OF LEP PERSONS SERVED OR LIKELY TO BE ENCOUNTERED IN YOUR PROGRAM					
a. Do you make an effort to identify LEP persons served	Yes	No			
in your program?					
(One way to identify LEP persons served in your program is					
to collect data on ethnicity, race, and/or preferred language.)					
b. Do you make an effort to identify LEP persons likely to be encountered in the population eligible for your program or service?	Yes	No			
(One way to identify LEP persons likely to be encountered is					
by examining external data sources, such as Census data)					
December on effort to use date to identify new	Yes	NI.			
c. Does you make an effort to use data to identify new and emerging population or community needs?		No			
and emerging population of community needs:					
2. NOTICE OF AVAILABILITY OF LANGUAGE ASSISTANCE	E				
Do you inform all applicants / clients of their right to	Yes	No			
receive language / communication assistance services at					
no cost? (Or, do you have procedures in place to notify LEP					
applicants / clients of their right to receive assistance, if					
needed?)					
Example: One way to notify clients about the availability of					
language assistance is through the use of an "I Speak" card.					
3. STAFF TRAINING	1				
Do you provide training to personnel at all levels of your	Yes	No			
organization on federal civil rights laws compliance and the procedures for providing language assistance to LEP					
	i				

4. PROVISION OF LANGUAGE ASSISTANCE		
Do you provide language assistance to LEP persons, free of	Yes	No
charge, in a timely manner?		
(Or, do you have procedures in place to provide language		
assistance to LEP persons, if needed)		

7/2014

Contractor Initials_____

Appendix D Page 5 of 7

In general, covered entities are required to provide two types of language assistance: (1) oral interpretation and (2) translation of written materials. Oral interpretation may be carried out by			
contracted in-person or remote interpreters, and/or bi-lingual staff.			
(Examples of written materials you may need to translate include			
vital documents such as consent forms and statements of rights.)			
5. ENSURING COMPETENCY OF INTERPRETERS USED IN PROG	RAM	AND	
THE ACCURACY OF TRANSLATED MATERIALS			
a. Do you make effort to assess the language fluency of all	Yes	No	
interpreters used in your program to determine their level of			
competence in their specific field of service?			
(Note: A way to fulfill this requirement is to use certified interpreters			
only.)			
b. As a general rule, does your organization avoid the use of	Yes	No	
family members, friends, and other untested individual to			
provide interpretation services?			
c. Does your organization have a policy and procedure in place	Yes	No	
to handle client requests to use a family member, friend, or			
other untested individual to provide interpretation services?			
·			
d. Do you make an effort to verify the accuracy of any	Yes	No	N/A
translated materials used in your program (or use only			
professionally certified translators)?			
(Note: Depending on the outcome of the four-factor analysis, N/A			
(Not applicable) may be an acceptable response to this question.			
6. MONITORING OF SERVICES PROVIDED			
Does you make an effort to periodically evaluate the effectiveness of	Ye	s	No
any language assistance services provided, and make modifications,			
as needed?			
If there is a designated staff member who carries out the evaluation	Ye	s	No
function?			
If so, please provide the person's title:			
p percent and			

By signing and submitting this attachment to RFP#_____, the Contractor affirms that it:

- 1.) Has completed the four-factor analysis as part of the process for creating its proposal, in response to the above referenced RFP.
- 2.) Understands that Title VI of the Civil Rights Act of 1964 requires the Contractor to take reasonable steps to ensure meaningful access to *all* LEP persons to all programs, services, and/or activities offered by my organization.

7/2014

Contractor Initials_____

Appendix D Page 6 of 7

3.) Understands that, if selected, the Contractor will be required to submit a detailed description of the language assistance services it will provide to LEP persons to ensure meaningful access to programs and/or services, within 10 days of the date the contract is approved by Governor and Council.					
Contractor/Vendor Signature	Contractor's Representative Name/Title				
Contractor Name	Date				

7/2014

Appendix D Contractor Initials______
Page 7 of 7

Date_____

Appendix E

Program Staff List								
New Hampshire Department of Health and Human Services								
COMPLETE ONE PROGRAM STAFF LIST FOR EACH STATE FISCAL YEAR								
Proposal Agency Name: Program: Budget Period:								
A	В	С	D	E	E	lF		
Position Title	Current Individual in Position	Projected Hrly Rate as of 1st Day of	Hours per Week	Amnt Funded by this program for Budget	Amnt Funded by other sources for Budget Period	Site*		
Example:	Sandra Smith	Ф04 OO	40	£42.600	¢42.600			
Program Coordinator	Sandra Smith	\$21.00	40	\$43,680	\$43,680			
Administrative Salaries								
Total Admin. Salaries				\$0	\$0			
Direct Service Salaries								
Total Direct Salaries				\$0	\$0			
Total Salaries by Program				\$0.00	\$0.00			

Please note, any forms downloaded from the DHHS website will NOT calculate. Forms will be sent electronically via e-mail to all programs submitting a Letter of Intent by the due date.

*Please list which site(s) each staff member works at, if your agency has multiple sites.